

SWCC Group

Medium-term Management Plan Change & Growth SWCC 2026

SWCC SHOWA HOLDINGS CO., LTD. (TSE1: 5805)

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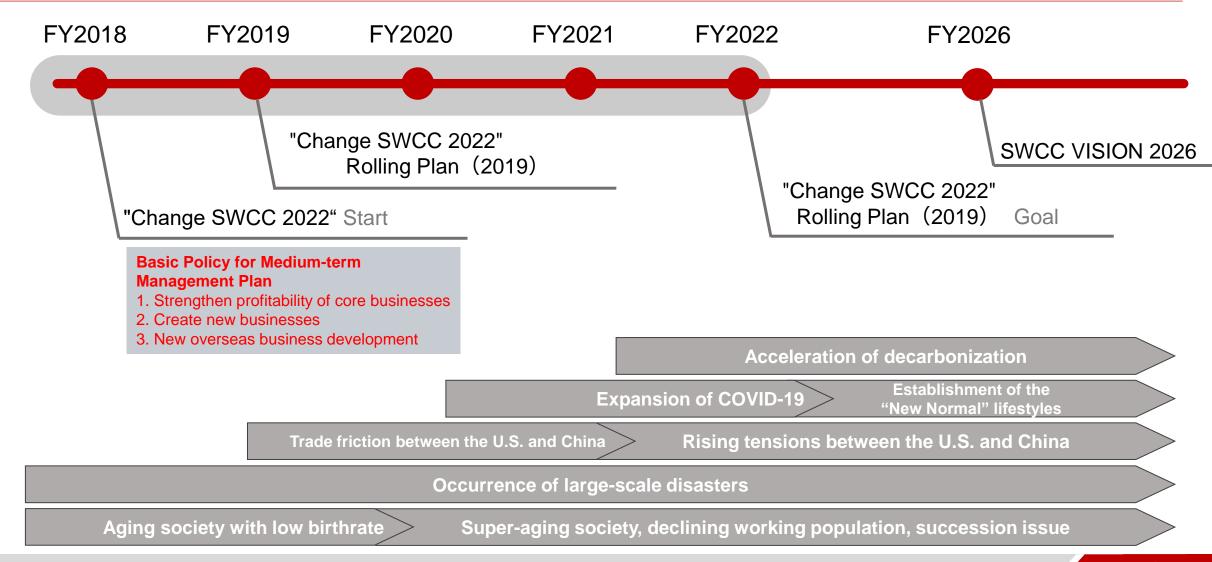


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Review of the Current Medium-term Management Plan "Change SWCC 2022" Rolling Plan (2019)

Transitions of the Current Medium-Term Management Plan "Change SWCC 2022"





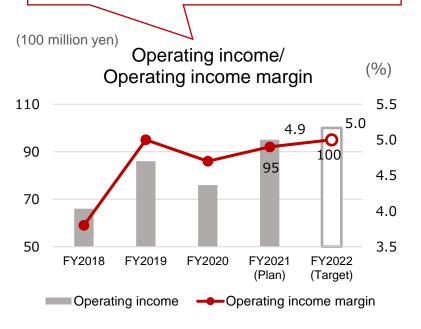
Current Medium-term Management Plan "Change SWCC 2022" Rolling Plan (2019) ①



[Operating income margin]

FY2022 Target: 5.0% or more

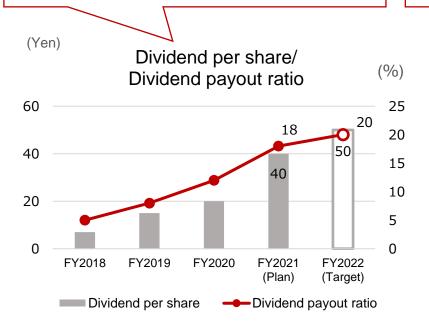
FY2021 Plan: 4.9%



[Dividend per share]

FY2022 Target: 50 yen or more

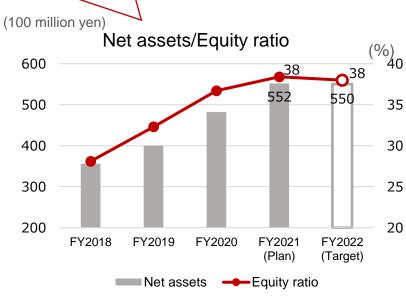
FY2021 Plan: 40 yen



[Equity ratio]

FY2022 Target: 38% or more

FY2021 Plan: 38%



Current Medium-term Management Plan "Change SWCC 2022" Rolling Plan (2019) ②



Efforts to strengthen the management base and results of the basic policy for medium-term management plan



Investments in the Reorganization and Strengthening of Domestic Production Bases



FY2019 FY2022 FY2026

Medium-term Management Plan
"Change SWCC 2022" Rolling Plan (2019) Start

Medium-term Management Plan "Change SWCC 2022 " Rolling Plan (2019) Goal

SWCC VISION 2026

Structural reform project through the reallocation of production bases across the Group

Energy and Infrastructure Business

[Electric power components]

Efficiency improvement by reallocation and increased production: ¥2 billion [Seismic isolation and others]

Efficiency improvement by reallocation: ¥200 million

Communication and Industrial Devices Business

[Communication cable]

Relocation and consolidation of group bases: ¥1.4 billion

[Precision devices]

Relocation and overseas transfer of bases: ¥500 million

Electronic Equipment and Components Business

[High-performance products]
Efficiency improvement by reallocation: ¥1.4 billion

Strengthening of production bases

Natural disaster countermeasures and renew aging infrastructure

Corporate Vision SWCC VISION 2030

Medium-term Management Plan Change & Growth SWCC 2026

Corporate Vision SWCC VISION 2030 Medium-term Management Plan Change & Growth SWCC 2026



Basic policy for Medium-term Management Plan

- 1. Strengthen profitability of core businesses
- 2. Create new businesses
- 3. New overseas business development



Change

Further structural reforms



Growth

Transition to growth phase

Medium-term Management Plan "Change & Growth SWCC 2026"

FY2026 performance targets

Net sales: 215 billion yen

Operating income: 15 billion yen

Operating income margin: 7% or more

ROIC: 8.5%

Creating for the Future

SWCC VISION 2030

Creating value for the future

SWCC VISION 2030

FY2030 performance targets

Net sales: 220 billion yen

Operating income: 20 billion yen

Operating income margin: 9% or more

ROIC: 10.0%

Medium-term Management Plan Change & Growth SWCC 2026





Strategy **①**Change

- Further structural reforms
- 1. Increase profitability through the penetration of ROIC management
- 2. Value chain reform and business model transformation through DX
- 3. Strengthen corporate governance system

Strategy **2**Growth

- Transition to growth phase
- 1. Promote business for solving social issues
- 2. Shift portfolio to growth businesses
- 3. Transition to growth phase through further investment

Business for Solving Social Issues



Contributing to the resolution of social issues for creating a sustainable society.

Environment / Energy

Disaster Prevention / Infrastructure

Life / Mobility **Resource Development**

Medical Care / Health

Social Issues

- Realization of carbon neutral society
- Increase in power consumption
- Aging of social infrastructure
- Occurrence of large-scale natural disasters
- Environmental pollution caused by internal combustion engine vehicles

3 GOOD HEALTH

- Coming of post-COVID era
- Decrease in the working population

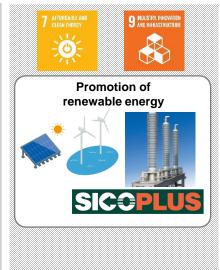
Education / Human

Lack of remote learning environment

8 DECENT WORK AND ECONOMIC GROWTH

- Shortage of medical
- Increase in medical costs

Solving Social Issues















personnel





Medium-term Management Plan Change & Growth SWCC 2026



Net sales:

¥161.7 billion
Operating income:

¥7.6 billion
Operating income
margin:
4.7%

Net sales:

¥200 billion
Operating income:

¥10 billion
Operating income
margin:
5% or more

Net sales:

¥215 billion
Operating income:

¥15 billion
Operating income
margin:
7% or more

Net sales:

#220 billion
Operating income:

#20 billion
Operating income
margin:

9% or more

FY2030 Vision

	FY2020 Result	FY2022 Plan	FY2026 Target		
Net sales	161.7 billion yen	200 billion yen	215 billion yen		
Operating income/ Operating income margin	7.6 billion yen / 4.7%	10 billion yen / 5% or more	15 billion yen / 7% or more		
Ordinary income	7.8 billion yen	7.8 billion yen 9.8 billion yen 15 billion yen		yen 9.8 billion yen 15	
Net income attributable to owners of parent			10 billion yen		
Dividend per share/ Dividend payout ratio	20 yen / 12%	50 yen or more / About 20%	120 yen or more / About 35%		
Interest-bearing debt	37.7 billion yen 43 billion yen or less 40 billion yen		40 billion yen or less		
DE ratio* *DE ratio is calculated using equity capital	. 79%	70% or less	50% or less		
Net assets	48.2 billion yen	60 billion yen or more	85 billion yen or more		
Equity ratio	36.7%	40% or more	50% or more		
ROE/ROIC	11.4% / 6.3%	10% or more / 7.0% or more	10% or more / 8.5% or more		
EBITDA	10.8 billion yen	13 billion yen or more	20 billion yen or more		

Changes in Business Portfolio



	FY2020
Net sales	161.7 billion yen
Operating income	7.6 billion yen
Operating income margin	4.7%

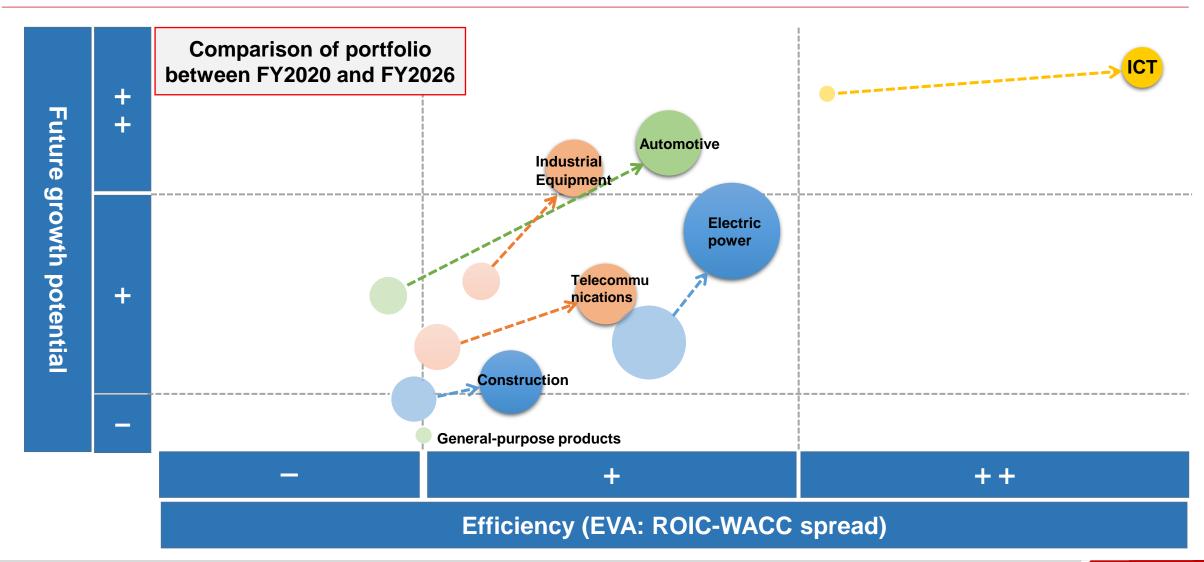
	FY2020 Ratio to sales
Automobile	16%
Electric power	14%
Construction	40%
Telecommunicati ons	8%
Industrial equipment	20%
ICT	2 %

FY2026	FY2030
215 billion yen	220 billion yen
15 billion yen	20 billion yen
7% or more	9% or more

FY2026 Ratio to sales	CAGR Target FY2022-FY2026	FY2026 Profit target	FY2030 Ratio to sales
20%	+3~5%	\bigcirc	21%
14%	+5~10%	\sum	15%
33%	Around $0 \sim +1\%$		28%
8%	+3~5%	\sum	9%
21%	+5~10%	\bigcirc	22%
4%	Over +15%	\bigcirc	5%

Shift Portfolio to Growth Businesses





Business Strategy by Segment

Strategy for Energy and Infrastructure Business 1



Social issue

Growth strategy

Solving social issues

Environment / Energy

- Realization of carbon neutral society
- Increase in power consumption

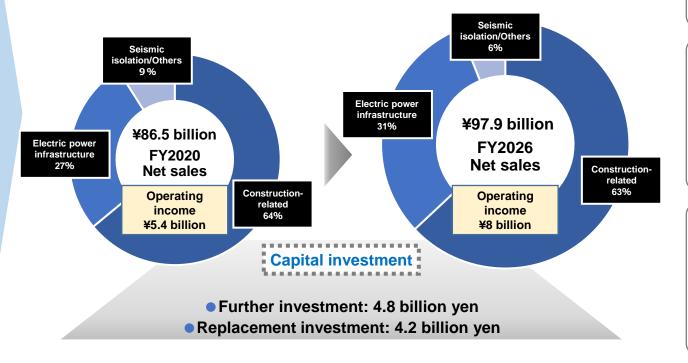
Disaster Prevention / Infrastructure

- Aging of social infrastructure
- Occurrence of large-scale natural disasters

Education / Human Resource Development

- Decrease in the working population
- Lack of remote learning environment

- 1 Capture demand for interconnection of renewable energies through power construction solutions
- 2 Improve profitability by reforming the business model in the construction field
- **Strengthen construction capabilities by developing sustainable human resource system**





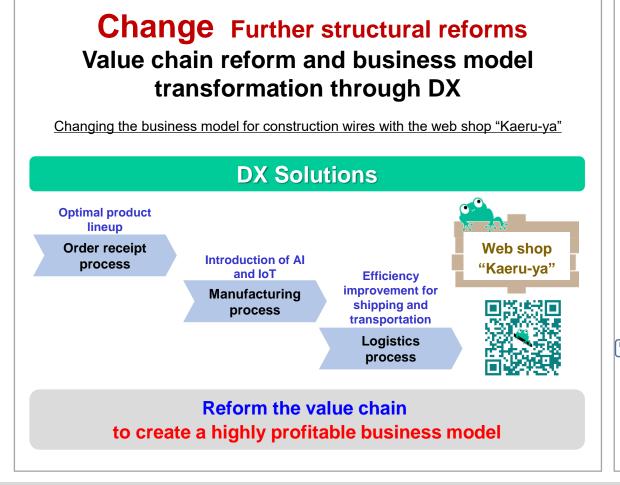


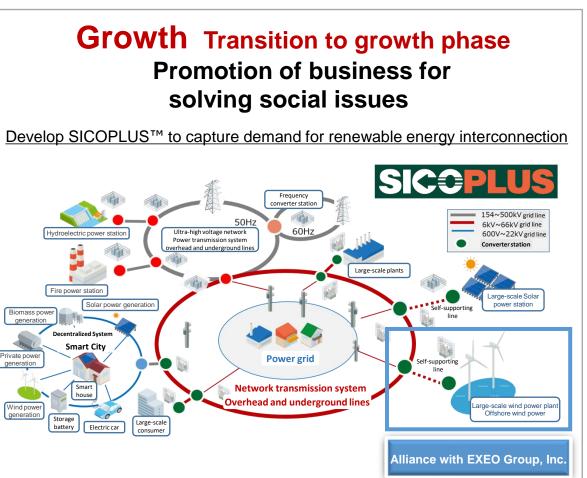


Strategy for Energy and Infrastructure Business 2



Reforming the value chain through DX and promoting a business solving social issues by capturing demand for renewable energy interconnections





Strategy for Communication and Industrial Devices Business 1





Social issue

Growth strategy

Solving social issues

Life / Mobility

- Environmental pollution caused by internal combustion engine vehicles
- Coming of post-COVID era

Disaster Prevention / Infrastructure

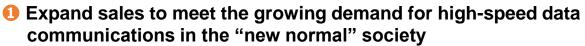
- Aging of social infrastructure
- Occurrence of large-scale natural disasters

Education / Human Resource Development

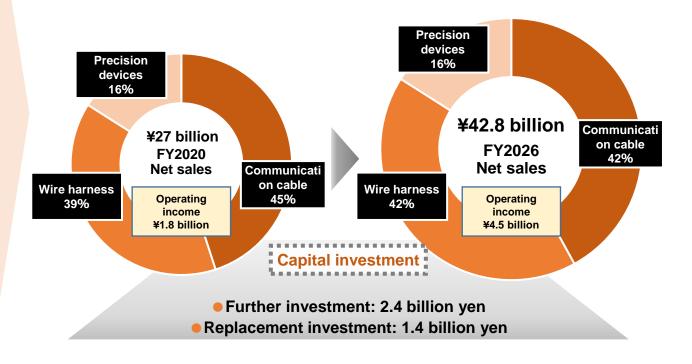
- Decrease in the working population
- Lack of remote learning environment

Medical Care / Health

- Shortage of medical personnel
- Increase in medical costs



- New development of technologies by leveraging the best partner position
- Expand global business by further optimizing the supply chain







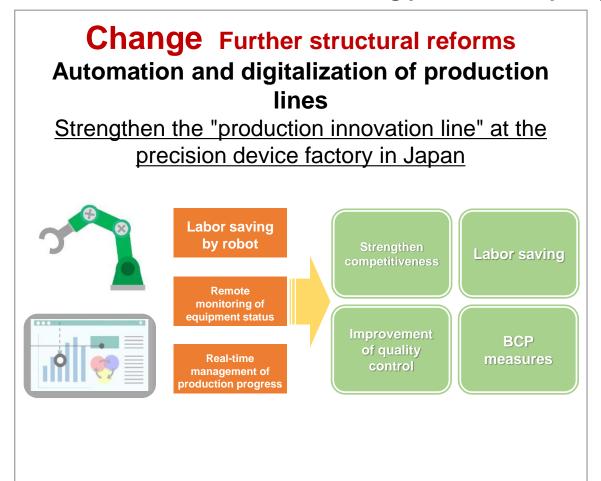


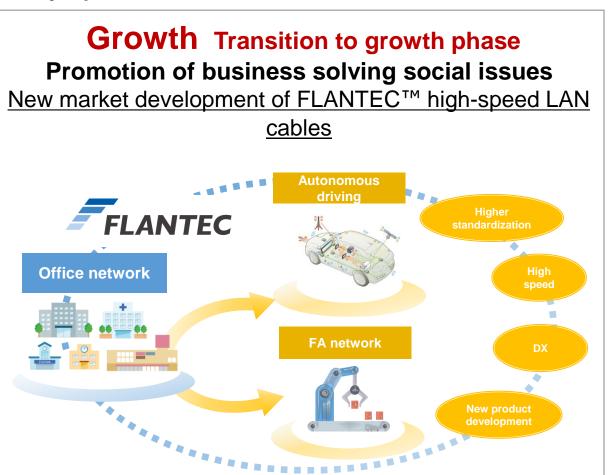
Strategy for Communication and Industrial Devices Business 2





Capturing demand for high-speed Ethernet communication applications due to increased communication traffic and increasing production capacity of major products





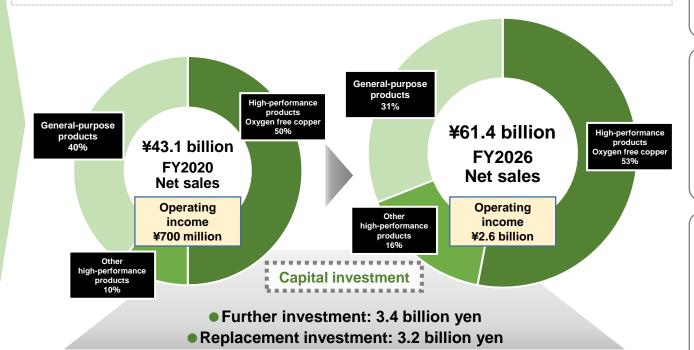
Strategy for Electronic Equipment and Components Business 1



Social issue

Growth strategy

- 1 Capture the demand growth for electrification due to the full-scale shift to xEVs by increasing production.
- 2 Introduction of new manufacturing technologies to meet growing demand for high-performance products
- **3** Development of high-performance products in new fields and needs



Solving social issues







Environment / Energy

- Realization of carbon neutral society
- Increase in power consumption

Life / Mobility

 Environmental pollution caused by internal combustion engine vehicles
 Coming of post-COVID era

Strategy for Electronic Equipment and Components Business 2

&



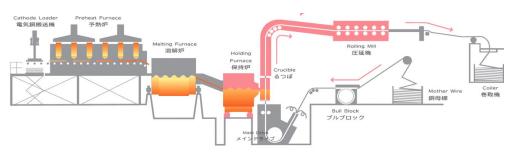
Accelerating the shift to automotive applications and expanding into new markets by increasing production of high-performance products

Change

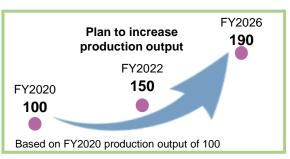
Further structural reforms

Production line reform for increasing production

Plan to further increase MiDIP® production capacity



Investment to strengthen facilities
Production efficiency improvement



Growth

Transition to growth phase

Promotion of business solving social issues

Promotion of the "K Project," an innovative production

line for flat wire coils

Production capacity: 5 times (compared to FY2020)

Remove/ relocate aging facilities

Investment in increased production Introduction of high-efficiency equipment

Sensing IoT New material technology

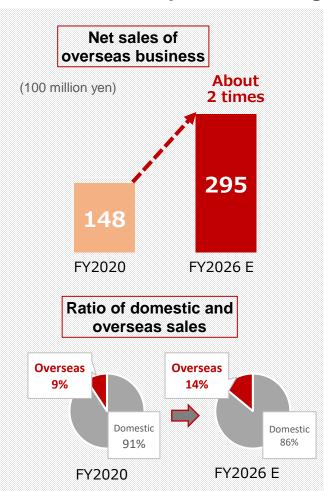
Production efficiency CO2 reduction



Overseas Business Strategy



Growth Expanding net sales through local production for local consumption overseas and promoting global expansion through export of optical fibers



Wire harnesses



•Strengthen overseas production bases through partnerships and accelerate shift to local production for local consumption

Precision devices



- •Global expansion in close cooperation with partners
- •No.1 share of pressure roller market and expansion of product line.

Optical fiber



•Expanding export sales of e-Ribbon® optical fibers for the market of ultra-fine diameter highdensity optical cables for data centers



- ·Improvement of oxygen free copper production facilities
- •Expand sales to local market



• Become the No.1 electric power equipment parts manufacturer in China





[Alliance Strategy]

- •Collaboration with FUTONG GROUP CO., LTD. China to expand copper business
- Development of new markets for electric power equipment components with SHOWA-TEBA CABLE ACCESSORIES CO., LTD.

Growth SWCC 2026

Growth Transition to growth phase



Growth SWCC 2026

1 Production capacity expansion:12 billion yen

SWCC Smart Stream

Create new businesses: Zero-trust security business

Expansion into new markets: Automotive, renewable energy, DX, etc.

2 Growth investment: 20 billion yen

3 Research and development: 10 billion yen

Create new

businesses

Development into new markets

Core businesses

FY2022
Medium-term Management Plan
Change & Growth SWCC 2026

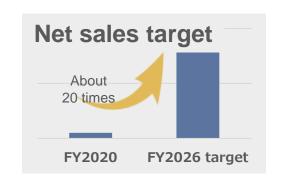
FY2026

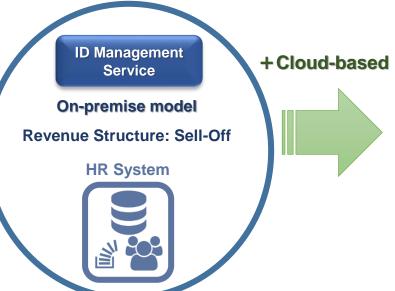
FY2030

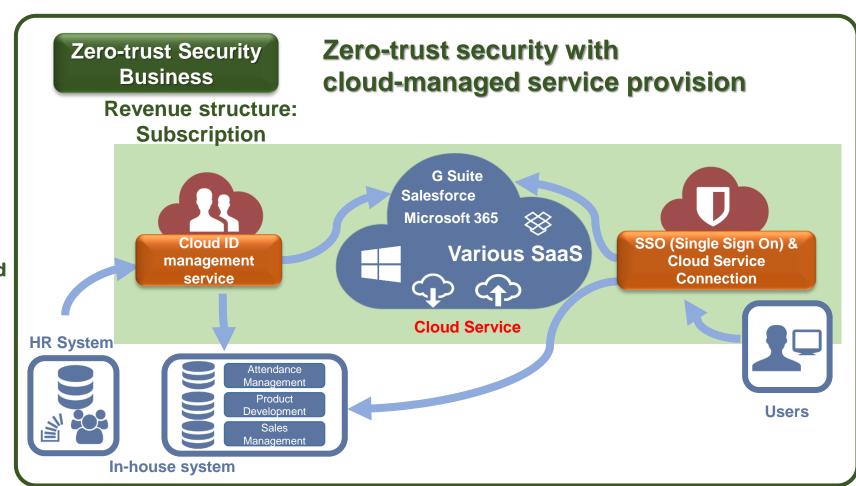
SWCC VISION 2030

Create New Businesses with Cloud-based Business Model









Commercialization of SWCC Smart Stream through DX solutions





On-Site Training System

Virtual field experience



Remote training Safety and health

On-Site Management System

Remote support with video, audio, and work data







Data Digital Processing

Use of sensing technology

Early identification of field defects

Product digital management

Linking customer and product data

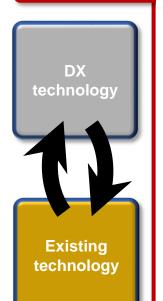
Product quality control and history Appropriate production and inventory management

Process visualization and delivery date management

Package sales

Open innovation

- Start-up companies (alliance, M&A)
- · Openness, consortium









IoT·Data



AR·VR





Camera



Sensing



Simulation

DX Investment

Digital Innovation

SWCC's assets



Huge amount of material data



Diverse design technologies



Manufacturing technology and know-how



Human resources with skills



Product line

SICONEX®→Epoxy molding

- Oxygen free copper → DIP
- Copper and silver alloy → Casting and cold processing

Strong products and manufacturing

Development/investment

- Infrastructure construction Sensor development
- Automatic control and robotics

Sustainability Strategy

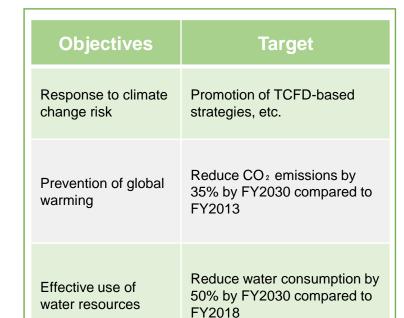
Sustainability Strategy





Environmental

Promoting the Green Plan 2050
Disclosure based on the TCFD framework





Promote diverse human resources Sustainable development

Objectives	Target
Promote diversity management	Promotion of women's advancement Ratio of women in management positions: 8% Managers and above: 10% Utilization of senior human resources
Human resources development	Enhancement of succession plan for next-generation managers Construction human resource development using DX educational tool
Promotion of health management	Improve employee engagement by using the health management strategy map



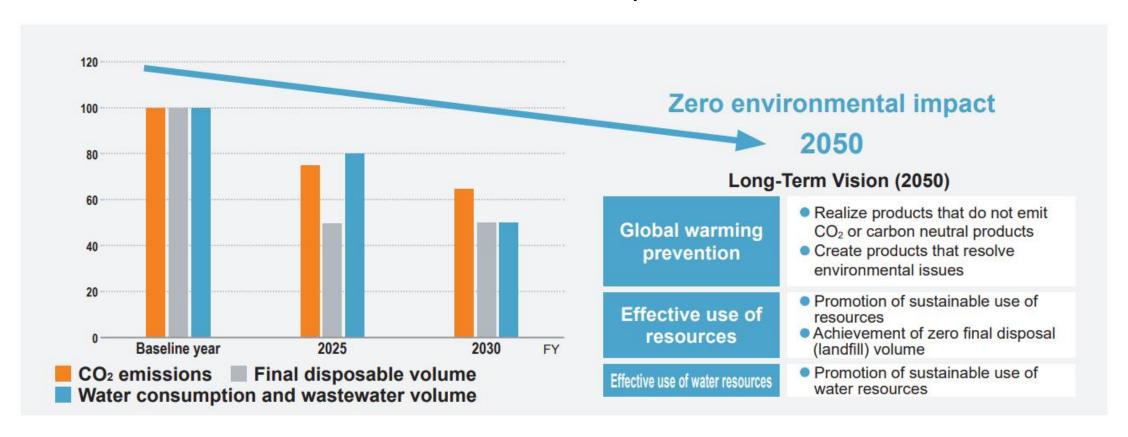
Further strengthen the Group's capabilities Strengthen and thoroughly implement quality control and auditing

Objectives	Target
Strengthen and rebuild the group management system	Finalize group reorganization and streamline and increase efficiency of management structure
Unify systems and IT systems within the Group	Unify various systems such as human resources and IT systems within the Group
Strengthen the quality control system	Restore trust by strengthening quality control and thorough auditing

Green Plan 2050 (Medium- to Long-term Environmental Plan)



We have established a long-term vision with the keyword of zero environmental impact in 2050. To achieve this goal, we are promoting the reformation of our internal infrastructure and taking initiatives to achieve both environmental friendliness and economic efficiency.



Financial Strategy

Medium-Term Cash Allocation



(100 million yen)

	Trimiori yeri)				
	FY2017	7-FY	2021	I Total	
	Operating income	362	Tax		69
	moome		Others		66
			Capital investn		224
			Change working	e in g capital	59
	Depreciation and			Borrowing repayment	103
	amortization	173		Dividends	14
			FCF		117
EB.	ITDA	535			535

(100 million yen) **FY2022-FY2026 Total** Operating 610 Tax 184 income Others Capital 310 investment Growth 200 investment Change in working capital 30 Borrowing repayment Depreciation and 231 amortization Dividends 107◀ FCF 108 **EBITDA** 841 841

Expansion of production capacity
 Reorganization of production bases, Strengthening and renewal of facilities
 Rationalization and enhancement of ICT
 Research and development
 Reduction of environmental impact, etc.
 Total: ¥31 billion

FY2026 Shareholder return

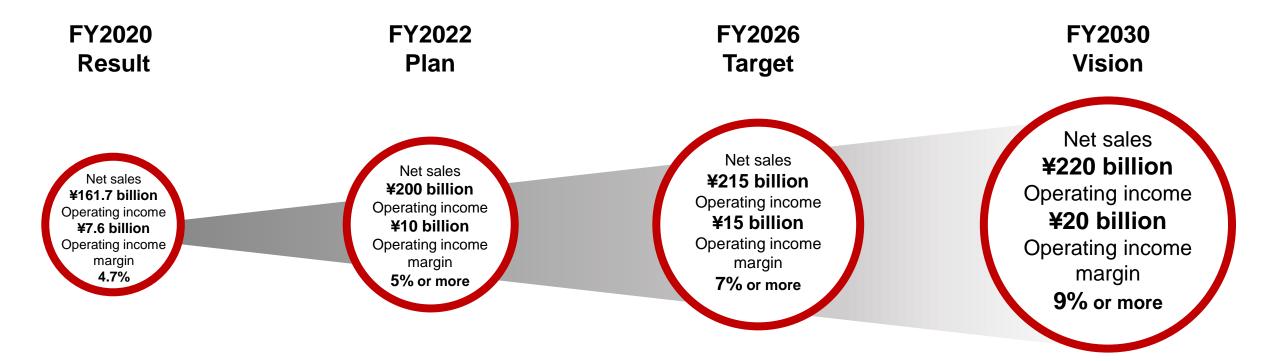
Dividend per share: 120 yen or more
Dividend payout ratio: about 35%

Investment in new growth business areas:

20 billion yen (M&A, etc.)

Medium-term Management Plan Change & Growth SWCC 2026







Forward-looking statements in this document are based on information available at the time of publication and contain potential risks and uncertainties.

Therefore, actual results may differ materially from those projected in the forward-looking statements as a result of various factors.

Factors that could influence actual results include economic conditions, demand trends, raw material prices, and exchange rate fluctuations, as well as other items not limited to the above.

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