

Innovating new ideas today. Becoming the norms of tomorrow.

Supplementary Material for the Second Quarter of the Fiscal Year Ending March 2026

November 12, 2025

## **SWCC Corporation**

TSE PRIME: 5805

## Contents



- 1. FY2025 Q2 Overview of Financial Results
- 2. FY2025 Full Year Forecasts
- 3. Appendix



## 1. FY2025 Q2 Overview of Financial Results

### FY2025 Q2 Overview of Financial Results



## Management Environment

- Investment in progress toward a decarbonized society and digitization increased.
- In the construction industry, labor shortages due to work style reform emerged.
- Global auto sales were slightly higher. Sales of products for EVs also showed high growth despite differences among regions.
- Demand remained high in the AI and semiconductor markets.
- Overall demand for electric wires slightly decreased. Domestic copper prices stayed high but slightly declined year on year.

**Net sales** 

**Sales increased YoY** due to significant expansion in the Communication and Components Business, in addition to a strong performance in the Power Infrastructure Business.

[Status of Major Business Fields]

#### **Energy and Infrastructure:**

There was strong demand for power infrastructure, bolstered by national policy. The impact of labor shortages on construction cables in the domestic market remained less significant than initially expected.

#### **Communication and Components:**

Demand for e-Ribbon® for data centers and mobility products remained strong.

## Operating profit

Operating profit increased YoY due to expansion of the Power Infrastructure, Communication and Mobility Businesses, in addition to less impactful than initially anticipated negative factors.

### FY2025 Q2 Consolidated Statements of Income



The initially expected decline in sales of construction cables has improved from Q2 onwards. The H1 performances of the Power Infrastructure was stronger than expected, and the impact of amortization of goodwill, etc. after completion of the PPA for the acquisition of TOTOKU was also within the initially assumed amount. On this basis, we upwardly revised out full-year plan.

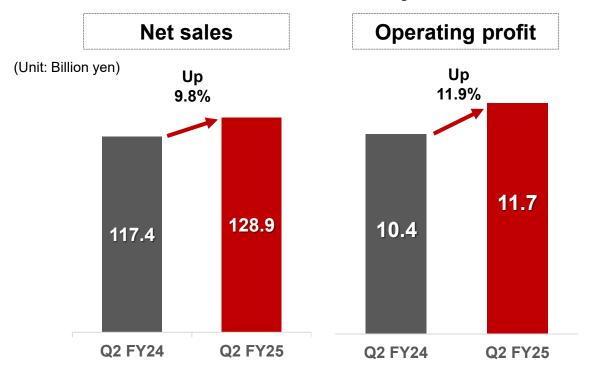
J 3 3 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4						_
(Unit: Billion yen)	Q2 FY24 Results	Q2 FY25 Results	YoY %	FY25 Full-year plan (before revision)	Progress rate %	FY25 Full-year plan (after revision)
Net sales	117.4	128.9	9.8%	260.0	49.6%	270.0
Operating profit	10.4	11.7	11.9%	24.5	47.6%	26.0 6% Up!
Operating profit margin %	8.9%	9.0%	_	9.4%	_	9.6%
Ordinary profit	7.1	11.3	59.3%	23.5	48.1%	25.0
Profit attributable to owners of parent	3.6	7.3	104.1%	15.0	48.7%	16.0 7% Up!

## Key Points of the Financial Results for Q2



#### **Q2 YoY Change**

Demand for construction cables in the domestic market declined, but both sales and profit increased, driven by the Power Infrastructure and Communication and Mobility Businesses.



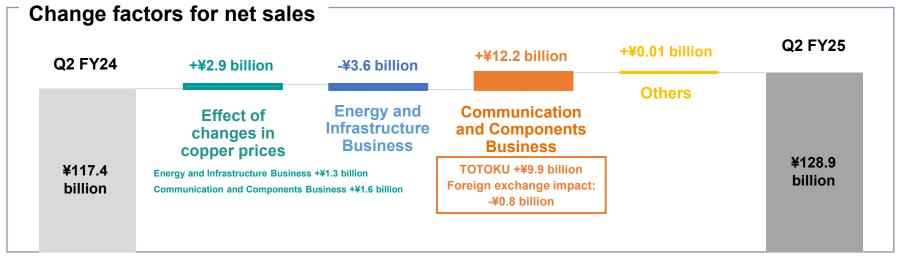
#### **Q2 Progress rate**

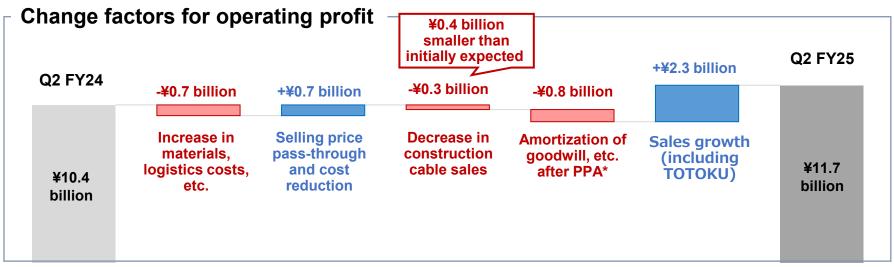
We upwardly revised our full-year plan in view of the strong H1 performance. We made betterthan-usual progress against the revised plan both in terms of sales and profit.

(Unit: Billion yen)	Revised full-year plan	FY20-24 Avg. progress rate	Q2 Progress rate
Net sales	<u>270.0</u>	47.3%	47.7%
Operating profit	<u>26.0</u>	41.5%	44.8%

## FY2025 Q2 Change Factors (YoY)







#### [Change factors]

- 1. Net sales
  Demand for construction cables
  in the domestic market
  declined, but sales in the
  Communication and
  Components Business, which is
  a second growth pillar,
  increased, resulting in a YoY
  increase in net sales.
- 2. Operating profit
  Higher costs were offset by
  price pass-through and cost
  reduction. The decline in
  construction cables was also
  smaller than initially anticipated.
  Amortization of goodwill, etc.
  after completion of PPA for the
  acquisition of TOTOKU was
  also within the planned amount
  and profitability in the Electric
  Power, Communication and
  Mobility Businesses improved,
  resulting in a YoY increase in
  operating profit.

<sup>\*</sup> Details of PPA are described separately

## FY2025 Q2 Statements of Income by Segment

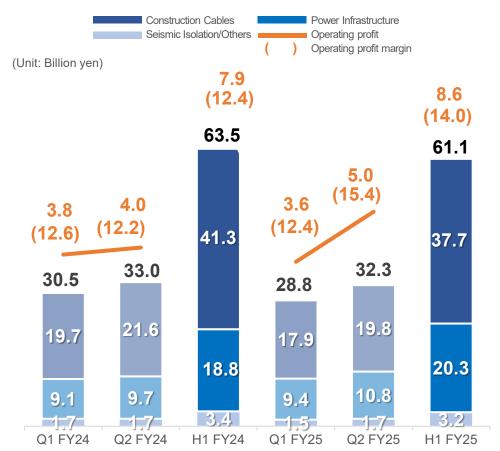


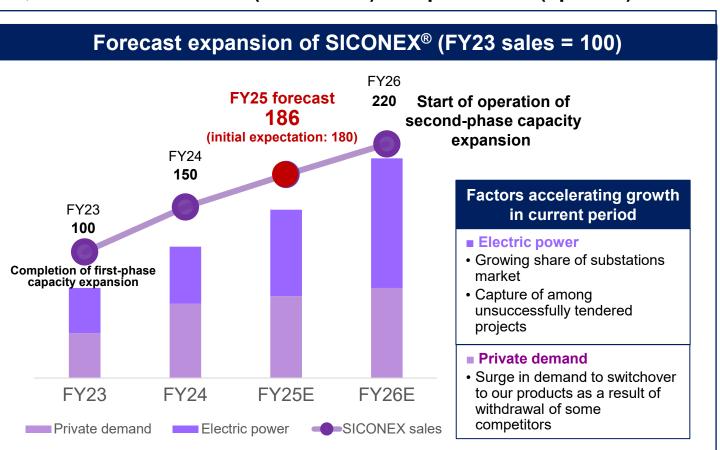
	(Unit: Billion yen)	Q2 FY24 Results	Q2 FY25 Results	YoY %	FY25 Full-year plan (before revision)	FY25 Full-year plan (after revision)
Energy and	Net sales	63.5	61.1	-3.7%	124.0	130.0
Infrastructure Business	Construction Cables	41.3	37.7	-8.6%	74.0	79.0
_uo	Power Infrastructure	18.8	20.3	7.5%	43.0	44.4
	Seismic Isolation/Others	3.4	3.2	-6.5%	7.0	6.6
	Operating profit	7.9	8.6	8.5%	17.0	18.2
	Operating profit margin %	12.4%	14.0%	_	13.7%	14.0%
Communication	Net sales	50.7	64.5	27.3%	128.0	132.5
and Components	Communication Cables	13.9	15.7	12.8%	29.9	33.0
Business	Mobility and Semiconductor Applications	17.3	23.9	38.0%	49.3	49.0
	Industrial Applications	19.5	24.9	28.0%	48.8	50.5
	Operating profit	2.5	3.1	20.3%	7.8	7.8
	Operating profit margin %	5.0%	4.8%	_	6.1%	5.9%
	EBITDA margin %	7.2%	8.7%	_	10.1%	9.8%

## FY2025 Q2 Results by Segment / Energy and Infrastructure Business



Demand for construction cables in the domestic market decline in Q1 and improved in Q2. Sales of products for power infrastructure fell due to withdrawal from aluminum overhead cables but construction work increased and added value improved across the business as a whole. As a result, sales decreased YoY (down 3.7%) and profit rose (up 8.5%).

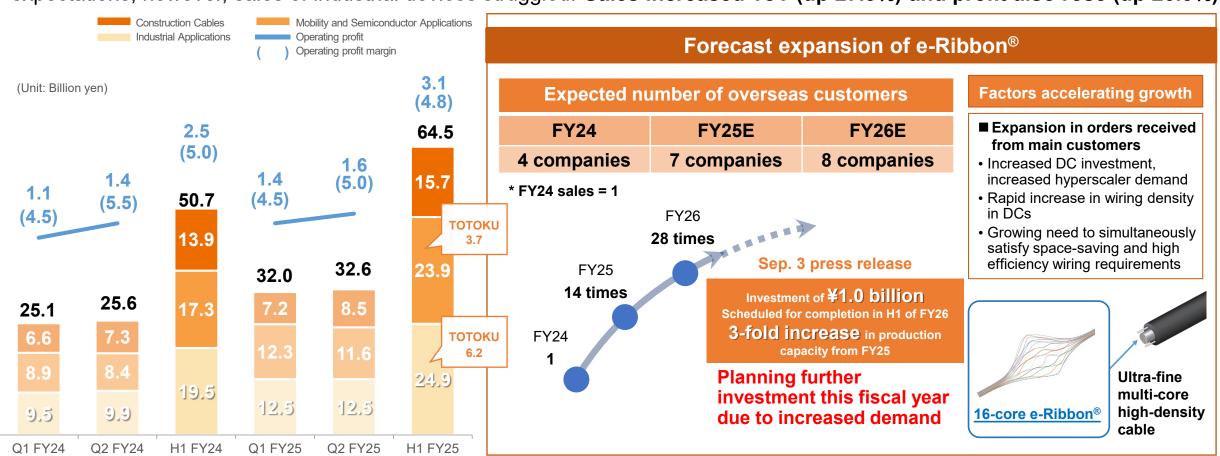




## FY2025 Q2 Results by Segment / Communication and Components Business

GROUP
Creating for the Future

In Communication Cables, e-Ribbon® for U.S. Al data centers performed more strongly than expected. Products for mobility applications sold well and amortization of goodwill, etc. after PPA for the acquisition of TOTOKU was also within initial expectations; however, sales of industrial devices struggled. Sales increased YoY (up 27.3%) and profit also rose (up 20.3%).



# Impact of Completion of PPA for TOTOKU Acquisition on BS and PL (including Goodwill) for Q2 of FY2025



Through the PPA, we "stepped up" the value of immovable and movable assets and recorded assets like customers and technologies. The remaining amount was treated as the investment difference and recognized as goodwill corresponding to our 51% stake. The impact of amortization after PPA on operating profit is within the amount assumed in our initial plan and there is no impact on the full-year plan.

(million yen)

Category	Carrying value	Years of amortization	Amortization in Q2 of FY25	Amortization in FY25	Amortization from FY26
Stepped-up assets					
Immovable (land and buildings)	1,468	_	27	54	54
Movable	1,658	_	68	136	231
Intangible assets					
Customers	15,890	23	345	691	691
Technologies	5,277	20	132	264	264
Goodwill	7,583	18	210	421	421
Total	31,876		783	1,566	1,661

## FY2025 Q2 Balance Sheet (Comparison with the end of the previous year)



(Unit: Billion yen)	FY24	FY25 Q2	Change
Total assets	211.0	201.2	-9.8
Cash and deposits	19.4	11.9	-7.5
Trade receivables	54.2	52.5	-1.8
Inventories	33.0	32.8	-0.2
Non-current assets	100.5	100.6	0.1
Total liabilities	118.8	104.5	-14.3
Trade payables	28.1	27.0	-1.1
Interest-bearing debt	54.7	47.9	-6.8
Total net assets	92.1	96.6	4.5
Equity	83.7	88.4	4.8
Equity ratio (%)	39.7	44.0	4.3pt
DE ratio (%)	65.4	54.2	-11.2pt

Note) During the fiscal year under review, provisional accounting treatment related to business combinations was finalized. Comparisons are based on figures for the previous fiscal year that reflect the finalized figures.

#### [Cash]

Decreased due to efforts to ensure an appropriate level of cash and deposits (repayment of interest-bearing debt,, etc.), which increased temporarily at the end of the previous fiscal year with the inclusion of TOTOKU in the Group.

#### [Trade receivables]

Decreased due to a decrease in sales of construction cables and progress in the collection of receivables.

#### [Equity ratio]

Increased 4.3pt. following the repayment of debt.

#### [DE ratio]

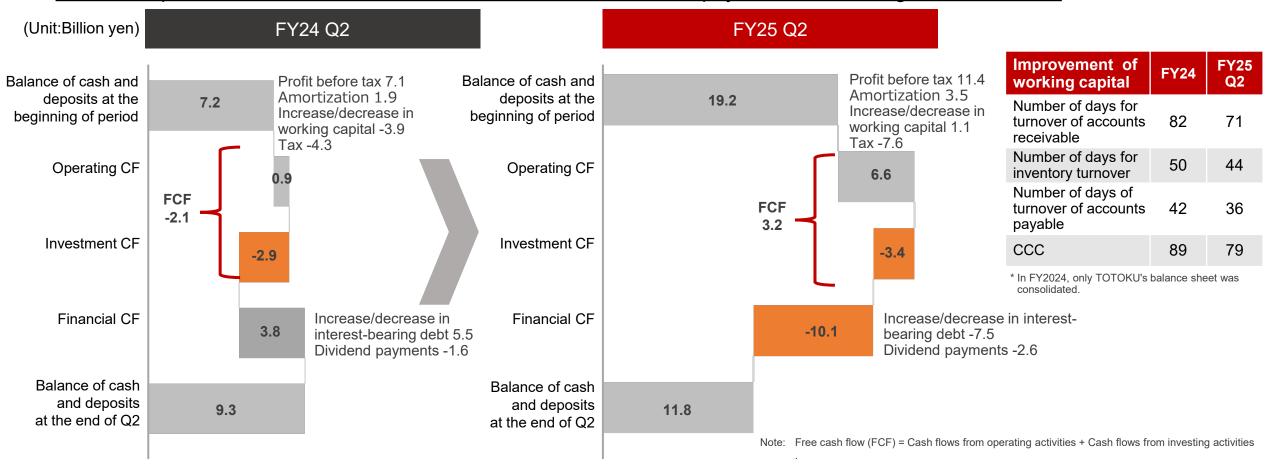
Decreased by 11.2pt. due to an improved financial standing that resulted from the repayment of debt. The net D/E ratio is 40.7%.

<Recognition of current issues and future measures>
As in Q1, we implemented ongoing measures to improve the balance sheet. Progress was also made on the collection of trade receivables and working capital decreased. In addition, interest-bearing debt decreased due to measures that were taken to ensure an appropriate level of cash and deposits, which increased temporarily at the end of the previous fiscal year with the inclusion of TOTOKU in the Group. We will continue to improve the cash conversion cycle by securing inventories at appropriate levels and shortening the debt collection period.





FCF improved due to higher profit and a decrease in working capital associated as a result of progress with the collection of receivables, despite an increase in taxes paid. Cash and deposits, which increased due to TOTOKU's inclusion in the Group, were reduced to a reasonable level and used for the repayment of borrowings and dividends.

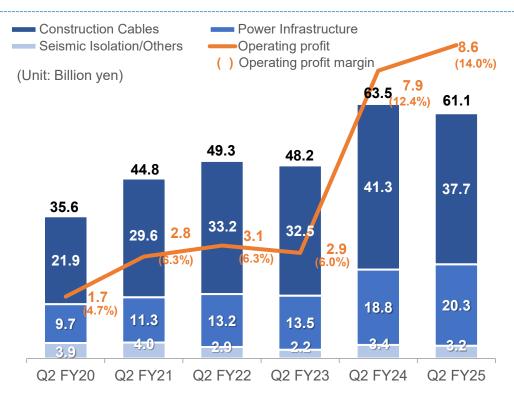


## FY2025 Q2 Performance Trends (First Six Months)



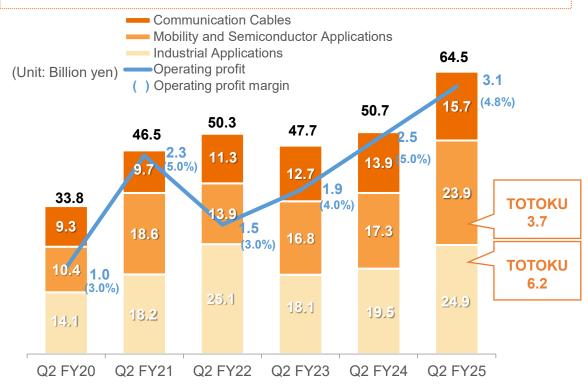
#### **Energy and Infrastructure Business**

The Energy and Infrastructure Business **evolved into a growth driver**, strengthening profitability in the construction cables business in the domestic market and capturing growing power infrastructure demand, driven by national policy, through establishment of strategic product SICONEX® as the de facto standard.



#### **Communication and Components Business**

The Communication and Components **Business established itself as a second growth pillar** through the growth of strategic products specifically for key markets, such as AI, semiconductor and EV-related markets, as well as improved profitability and synergy arising from TOTOKU's inclusion in the Group.



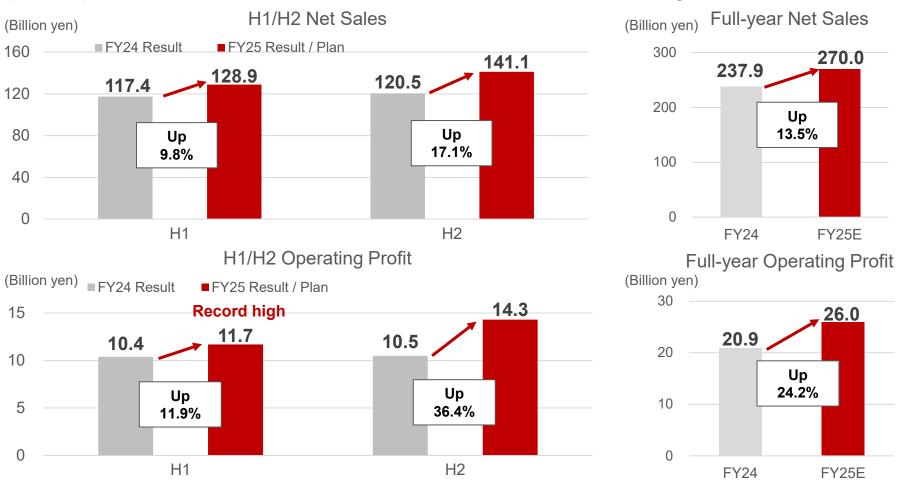


## 2. FY2025 Full Year Forecasts

## FY2025 Full-year Forecasts (After Upward Revision)



**Increases in sales and profit are planned** due to the strong performances of growth drivers and various profit improvement measures. Profits will be returned to shareholders through a **dividend increase**.



**Ordinary profit** 

¥25.0 billion

(YoY: 121.8% increase)

Profit attributable to owners of parent

¥16.0 billion

(YoY: 40.3% increase)

Dividend Dividend payout ratio/DOE

200 yen

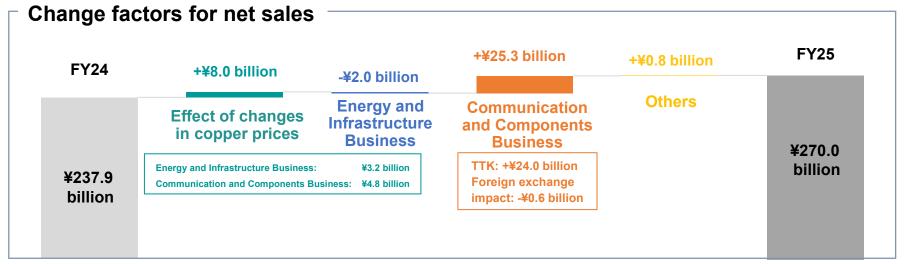
37.0% / 6.3%

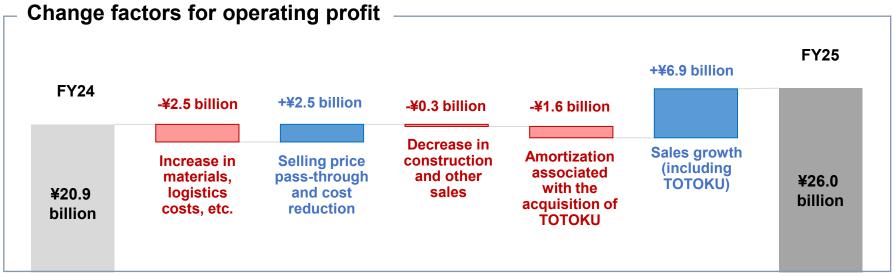
(YoY: 64 yen increase)

Interim: 90 yen Year-end: 110 yen Total: 200 yen

## FY2024 Factors for Change (After Upward Revision)







#### [Change factors]

1. Net sales
Sales growth is expected due to strong performances in the
Power Infrastructure,
Communication Cables and
Mobility Businesses, despite decreased demand in the construction sector due to the emergence of labor shortages.

### 2. Operating profit

Higher costs were offset by price pass-through and cost reduction. Higher profit is expected due to less-than-expected contraction in the construction sector, amortization of goodwill, etc. after the PPA for TOTOKU within the planned amount and the effects of sales expansion and improved profitability in growth driving businesses.

## FY2025 Recognition of Business Environment (After Upward Revision)



		H1	H2	Full year		
ZJ	Operating profit	¥11.7 billion	¥14.3 billion	¥26.0 billion		
Results	(YoY)	(11.9%)	(36.4%)	(24.2%)		
s and	Operating profit margin	9.0%	10.2%	9.6%		
Plan	Dividend	90 yen (Dividend increase of 10 yen)	110 yen (Dividend increase of 10 yen)	Full year 200 yen (Dividend payout ratio of approx. 37.0%)		
	Construction The extreme slump in Q1 improved in Q2.		Shipments are expected to remain at the same level as the previous year in H2.			
Reco Business	Electric power	Stable demand from power companies under the revenue cap system Increased profit margins due to improved added value across electric power business as a whole	We will expand our share through increased production of SICONEX® to meet robust power infrastructure demand and the adoption of SICONEX® as the de facto standard, among power utilities and in the private sector e-Ribbon®: Expansion of sales to AI data centers in North America through expansion of production capacity Growing demand for high-grade LAN			
Recognition of iness Environment	Communications	e-Ribbon <sup>®</sup> : Strong sales to AI data centers in North America Growing demand for high-grade LAN				
of nment	Automobiles  Automobiles  Automobile production in Japan improved. high-performance products for EVs were since Europe. Seat heaters performed solidly as		Sales of high-performance products for EVs will remain strong but sales of seat heaters will weaken due to customers' inventory adjustments			
	Semiconductors	Inventory adjustments of end customers	We expect sales expansion in China and recov among end customers	ery of demand		



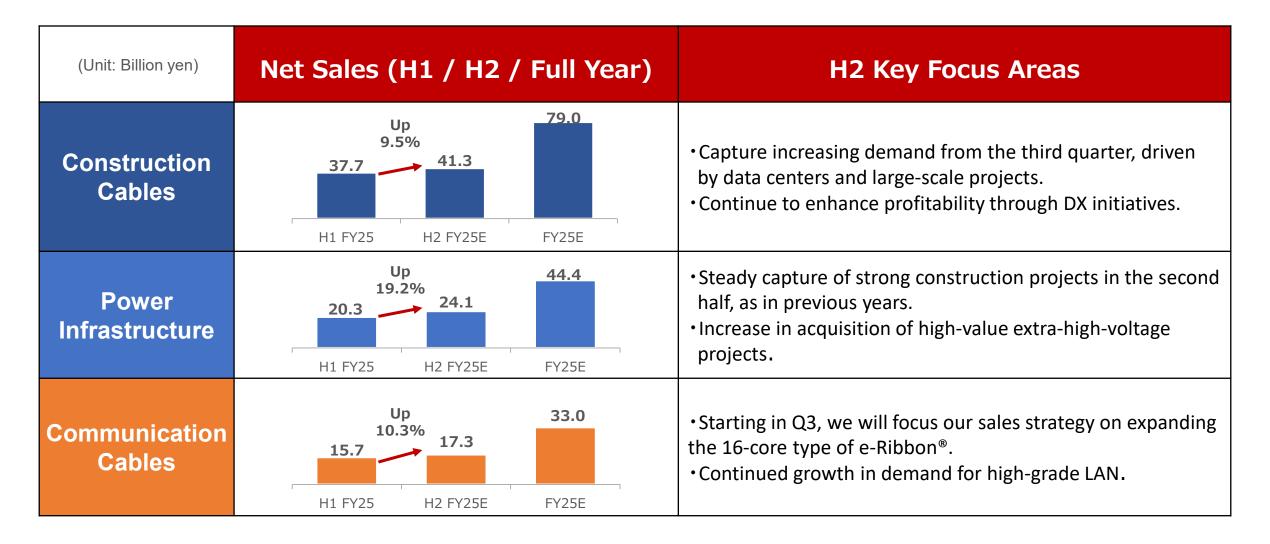


In H2, we expect recovery in construction cables and expansion in the Power Infrastructure, Communication and Mobility Businesses. We also anticipate that TOTOKU's sales will be weighted towards H2.

	(Unit: Billion yen)	FY25 Results for H1	FY25 Plan for H2	FY25 Full-year Plan (after revision)	Progress rate %
Energy and	Net sales	61.1	68.9	130.0	47.0%
Infrastructure Business	Construction Cables	37.7	41.3	79.0	47.7%
	Power Infrastructure	20.3	24.1	44.4	45.6%
	Seismic Isolation/Others	3.2	3.4	6.6	47.9%
	Operating profit	8.6	9.6	18.2	47.0%
	Operating profit margin (%)	14.0%	14.0%	14.0%	_
Communication	Net sales	64.5	68.0	132.5	48.7%
and Components	Communication Cables	15.7	17.3	33.0	47.6%
Business	Mobility and Semiconductor Applications	23.9	25.1	49.0	48.7%
	Industrial Applications	24.9	25.6	50.5	49.4%
	Operating profit	3.1	4.7	7.8	39.3%
	Operating profit margin (%)	4.8%	7.0%	5.9%	_
	EBITDA margin(%)	8.7%	10.7%	9.8%	_



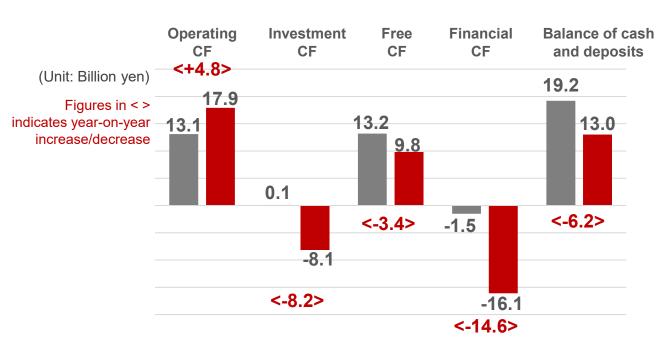
### H1 and H2 FY2025 Performance of Major Segments and Key Focus Areas for H2



# FY2025 Forecast for Cash Flows and Capital Expenditure Plan (After Upward Revision)



#### <Consolidated Cash Flow>



Net cash provided by operating activities in FY2025 will increase YoY due to an increase in operating profit and improvement in CCC

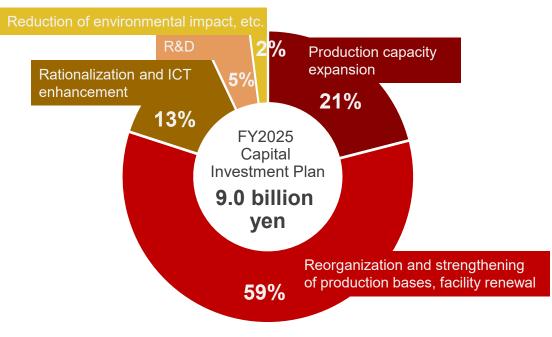
FY25E

Net cash used in investment activities will increase due to planned capital expenditures for growth.

■ FY24

Net cash used in financing activities will decrease due to the reduction of interestbearing debt through the Group's increased capital efficiency.

#### <Capital Investment Plan>



#### Breakdown by Segment

Energy and Infrastructure Business 2.5 billion yen
Communication and Components Business 2.5 billion yen
Others\* 4.1 billion yen above includes the renewal of welfare facilities at each site



## 3. Appendix

## SWCC Group Reports: Publication of Integrated Report 2025

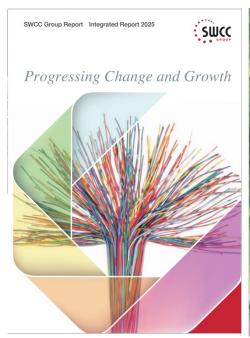


The SWCC Group Report explains the new challenges we are taking on to advance to the next stage under our new management structure.

The Group introduces the business of TOTOKU INC., which has newly joined the Group. The heads of each segment also explain the business activities of each segment to familiarize readers with the SWCC Group.

The roundtable discussion with outside directors also gives an insight into the frank exchange of opinions within the Group.

We hope you will take the time to read about the SWCC Group's initiatives for creating new value and achieving sustainable growth.







■ SWCC Integrated Report IntegratedReport2025 B.pdf

## Acceleration of DX Management for Evolution into a Value Creation Company. News release dated October 22

SWCC GROUP

Aiming for further sophistication of ROIC management and transformation into a "solution proposal-type company" in 2030, we are implementing three DX strategies (digital transformation strategies) with digital technologies at their core as part of our new management strategies.

#### **Three DX Strategies**

(1) Business management level (DX1.0)

Optimization of the speed of communication of management information through the introduction of new systems

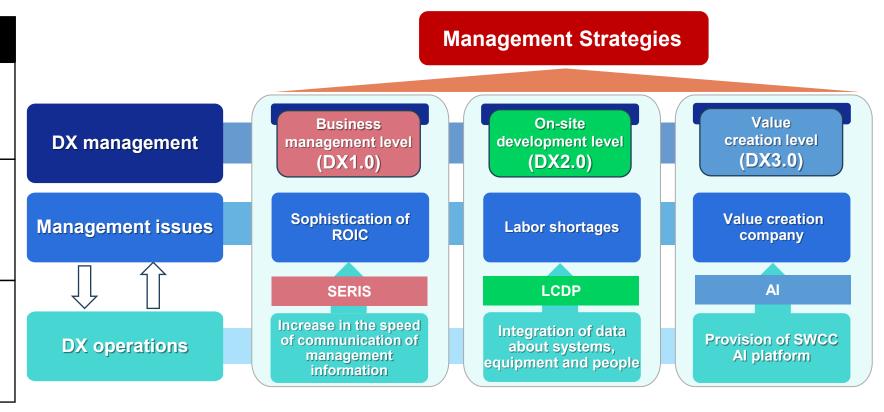
(2) On-site development level (DX2.0)

Introduce a low code development platform (LCDP) to reduce the dependence of operations on skills and experience and realize on-site operations with small teams of diverse human resources

#### (3) Value creation level

(DX3.0)

Use our own generative AI "SWCC\_GPT" to improve the efficiency of routine operations and create an environment where employees can concentrate on more creative operations in a bid to promote innovation

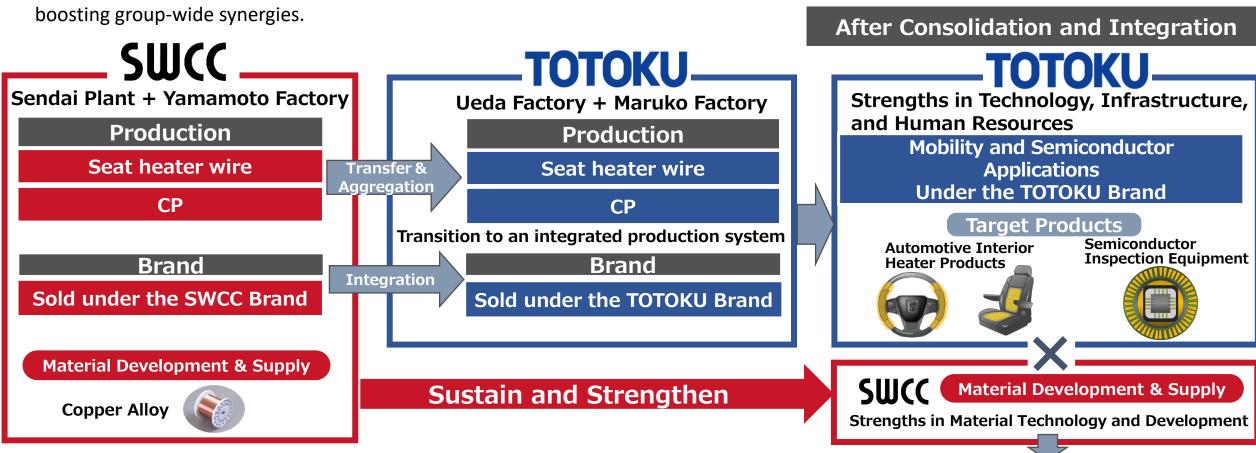


◆ News release dated October 22 https://www.swcc.co.jp/jpn/news/detail/2025/news 6993.html

# Improvement of Business Efficiency and Acceleration of Growth through Integration of Sites News release dated November 12



To accelerate growth in heater wire and semiconductor probe businesses and optimize the production system, part of SWCC Sendai's production will be transferred to TOTOKU's Ueda and Maruko sites. Sendai will focus on its strengths in material development and supply,



♦11/12 Press Release <a href="https://www.swcc.co.jp/jpn/news/images/20251112B\_PRESS\_RELEASE.pdf">https://www.swcc.co.jp/jpn/news/images/20251112B\_PRESS\_RELEASE.pdf</a>

Consolidation and Integration effects expected to be approx. 200 million yen



## **SWCC Corporation**

https://www.swcc.co.jp

Forward-looking statements in this document are based on information available at the time of publication and contain potential risks and uncertainties.

Therefore, actual results may differ materially from those projected in the forward-looking statements as a result of various factors. Such factors that may affect actual results include economic conditions, demand trends, and fluctuations in raw material prices and exchange rates.

Factors that may affect business performance include, but are not limited to, the above.