

# FY2024 Fiscal Year-end Small Meeting

June 10, 2025

# **SWCC Corporation**

TSE PRIME: 5805

# Today's Agenda and Speakers



- 1. FY2025 Full Year Forecasts
- 2. Initiatives of 'Change & Growth' Under the New Management Structure
- 3. Growth Strategy for the Communication and Components Business





Managing Executive Officer Chief of the Communication and Components Business Segment President and Representative Director of FUJI ELECTRIC CABLE CO.,LTD.

**Kazuhiko Inoue** 

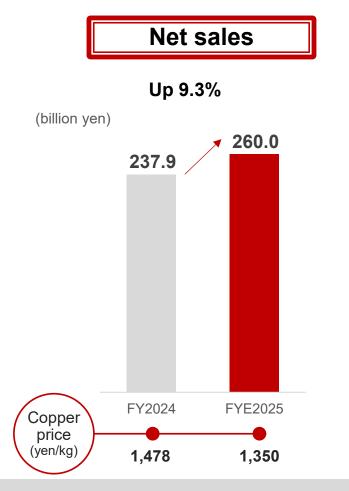


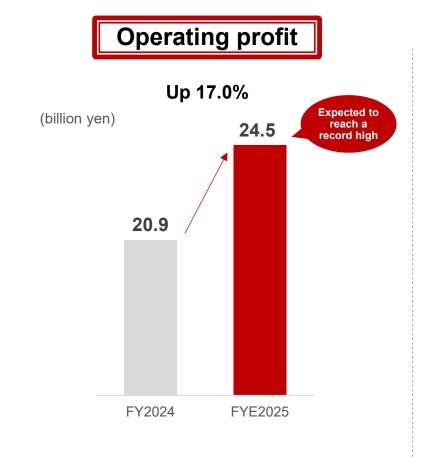
# 1. FY2025 Full Year Forecasts

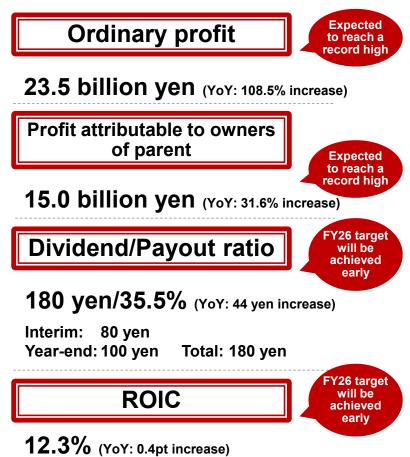
## FY2025 Full Year Forecasts



Sales and profits are projected to increase due to continued solid demand in the energy and infrastructure market. Plan to increase the dividend by 44 yen from the previous fiscal year to 180 yen for the full year.







# FY2025 Recognition of Business Environment and Measures

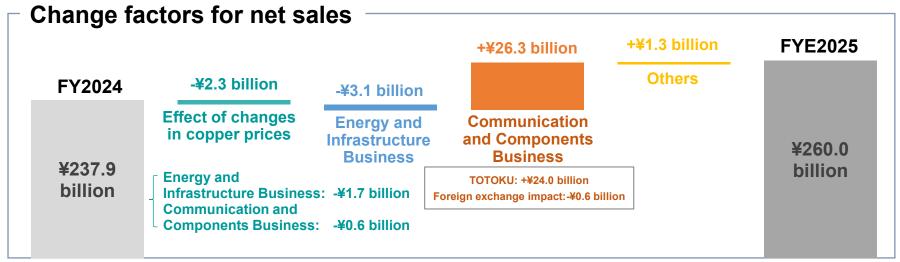


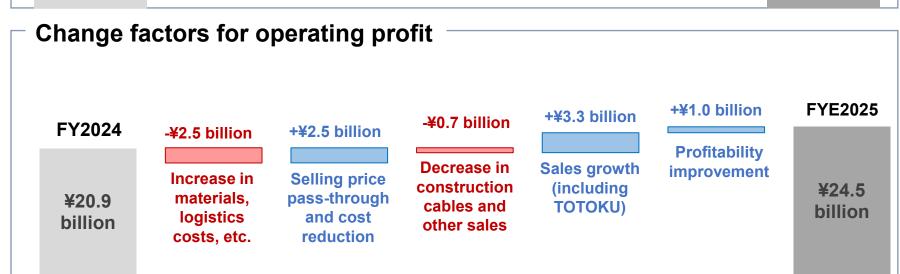
Given that direct and indirect exports to the U.S. account for a small percentage of our sales, the impact of the U.S. Government's tariffs is likely to be limited and is not reflected in the forecast. We will continue to monitor the impact on business going forward.

Recognition of Business Environment and Measures	cables	(Environment) (Measures)	Although firm demand can be expected, we are in a <b>demand adjustment phase</b> due to factors such as delays in the construction and completion of large projects as a result of work style reform at construction sites and the revision of construction plans in face of rising material prices.  We will improve our capital efficiency and increase our ability to generate cash by offering new sales services and implementing logistics reforms across the group.
	Electric power	(Environment) (Measures)	Products related to energy network resilience and renewable energy will continue to perform strongly.  We will expand sales by fully using our SICONEX® production capacity. We will invest ¥2.0 billion to further increase production through expansion of production facilities within Sagamihara plant.
	Communications	(Environment) (U.S. tariffs) (Measures)	Driven by generative AI demand, construction-related communication cables, including data center products, and automotive high speed communication cables will continue to be strong demand.  Customers supply chain revisions may impact.  We will build partnerships in Europe and the U.S. to globally expand sales of our optical fiber ribbon e-Ribbon®.  We will expand sales of our FLANTEC ® automotive high speed communication cable products.
	Mobility and semiconductors	(Environment) (U.S. tariffs) (Measures)	We assume that products for xEVs will perform sluggishly due to the delayed switch to BEVs.  Products for semiconductors will perform solidly on the back of strong AI server demand.  Customers supply chain revisions may impact.  We will further accelerate downstream strategies in the seat heater wire and semiconductor test probe pin markets through the acquisition of TOTOKU.
	Industrial	(Environment) (U.S. tariffs) (Measures)	Demand for white goods and office equipment will remain lackluster both in Japan and overseas.  Customers supply chain revisions may impact.  We will optimize our production structure to reduce costs and sell products at reasonable prices.

# FY2025 Change Factors (YoY)







[Change factors]

1. Net sales

Sales are expected to increase YoY due to solid growth in energy and infrastructure demand as well as increased sales of communication cables and the acquisition of TOTOKU, offsetting expected decline in domestic demand for construction applications.

2. Operating profit

Price pass-through and cost reduction are expected to offset the higher material and logistic costs.

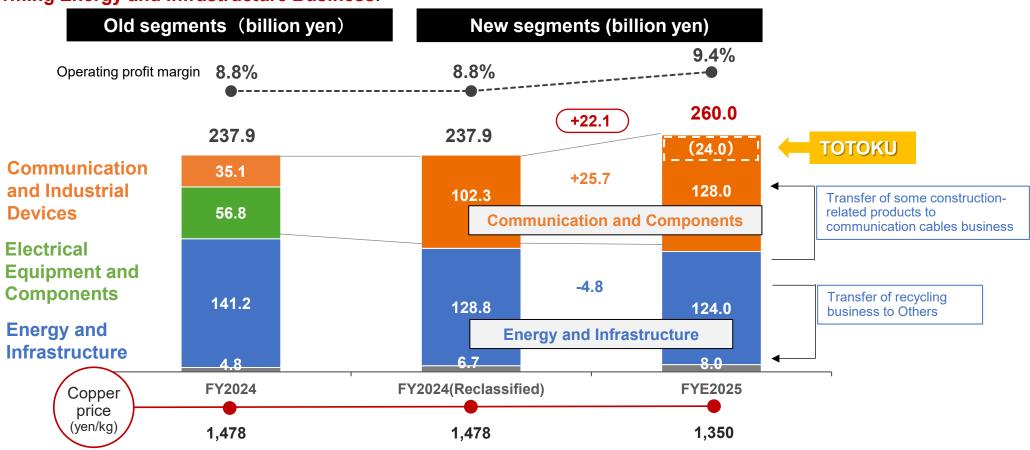
Profits are expected to increase YoY due to sales growth, including the acquisition of TOTOKU, and improved profitability.

# FY2025 Business Plan by Segment (Comparison between New and Old Segments)



We will transition to a two-segment structure from FY2025.

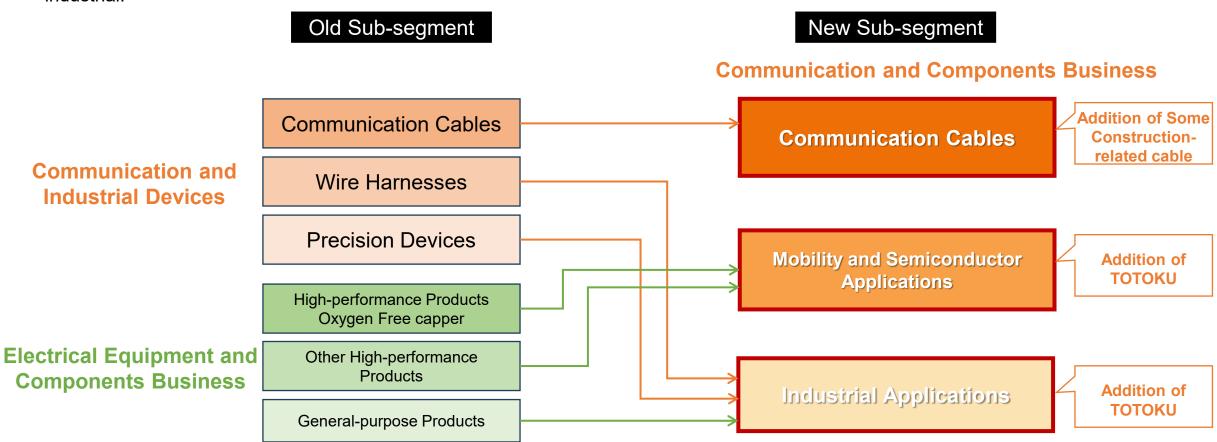
We are integrating the Electronic Equipment and Components Business, the Communication and Industrial Devices Business and TOTOKU to form the Communication and Components Business as a single growth pillar to stand alongside the strongly performing Energy and Infrastructure Business.



# Comparison of Old and New Sub-segment Reorganization

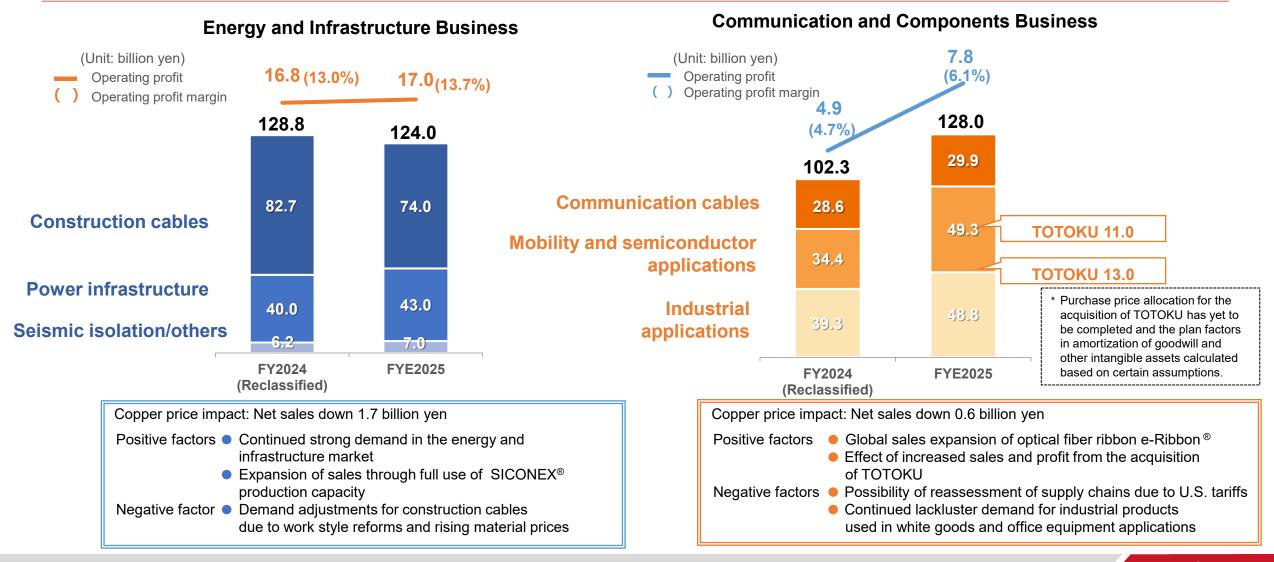


In line with the inclusion of the TOTOKU Group, the sub-segments have been reorganized based on market growth potential. The growth markets have been shifted to mobility and semiconductors, while the mature markets have been consolidated into industrial.



# FY2025 Business Plan by Segment

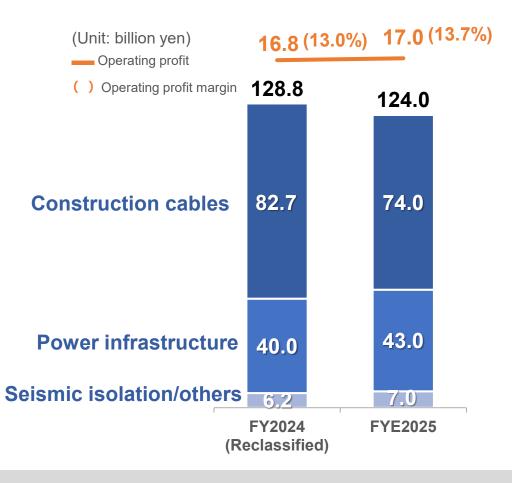




# FY2025 Full-year Business Plan: Energy and Infrastructure Business



### **Net sales / Operating profit / Operating profit margin**



### **Market Conditions**

 A temporary adjustment in demand due to factors such as delays in progress and completion of large-scale projects stemming from workstyle reforms at construction sites, as well as a review of construction plans prompted by soaring material costs.

However, a recovery is expected, supported by demand from large-scale plant and data center projects.

### **Initiatives**

- Strengthening inventory management
   Initiatives to improve cash flow, including converting the Mie Prefecture facility into a mother warehouse (full-scale operation scheduled to begin in October).
- Promoting digital transformation to improve customer convenience
   Expansion of group sales tools through the Web Sales Office.

# Power infrastructure

Construction

- Projects for electric power companies continue to perform steadily without delays, thanks to the revenue cap system.
- Strong demand for power equipment also continues.
- Meanwhile, private-sector construction projects are showing weakness in large-scale orders compared to the previous fiscal year.

- Enhancing Product Supply Capabilities
- Expansion of sales by maximizing the production capacity of SICONEX®.
- Initiatives to further invest in production capacity to meet strong demand for SICONEX®.
- Improving Profitability
- Promoting efforts to level out project execution periods over time.



In FY2024, the sales ratio between the first and second halves was 50:50. For FY2025, the forecast assumes a shift to a 40:60 balance.



2. Initiatives of 'Change & Growth' Under the New Management Structure

## Towards a New Growth Phase





Executive President and Representative Director (CEO)

**Tetsuo Komata** 

Under the leadership of former CEO Takayo Hasegawa, our group has promoted a new wave of management reform under the slogan "Change & Growth" with a strong focus on ROIC-based management. As a result, our profitability has significantly improved, and our financial foundation has been greatly strengthened.

The baton I have received is to vigorously drive the next stage of "Growth" .While continuing to pursue ROIC-based management and decisive structural reforms as part of "Change", I am committed to leading the SWCC Group into a new phase of growth.

We will begin formulating a new medium-term management plan aimed at realizing "SWCC VISION 2030". Under the new management structure, we will embody the initiatives of "Change & Growth" as a new strategy, which we plan to announce in February 2026. In addition, we also plan to disclose the numerical targets for fiscal year 2026, which will incorporate the performance of TOTOKU, newly integrated into our group from this fiscal year.

Please look forward to the start of the SWCC Group's new growth phase.

### **Key Initiatives of "Change & Growth" Driven by the New Management**

I. Further strengthening of growth driver businesses

Further strengthening of Energy and Infrastructure Business

II. Establishment of second growth pillar

III. Acceleration of DX Management

Establishment of Communication and Components Business as new segment alongside Energy and Infrastructure Business

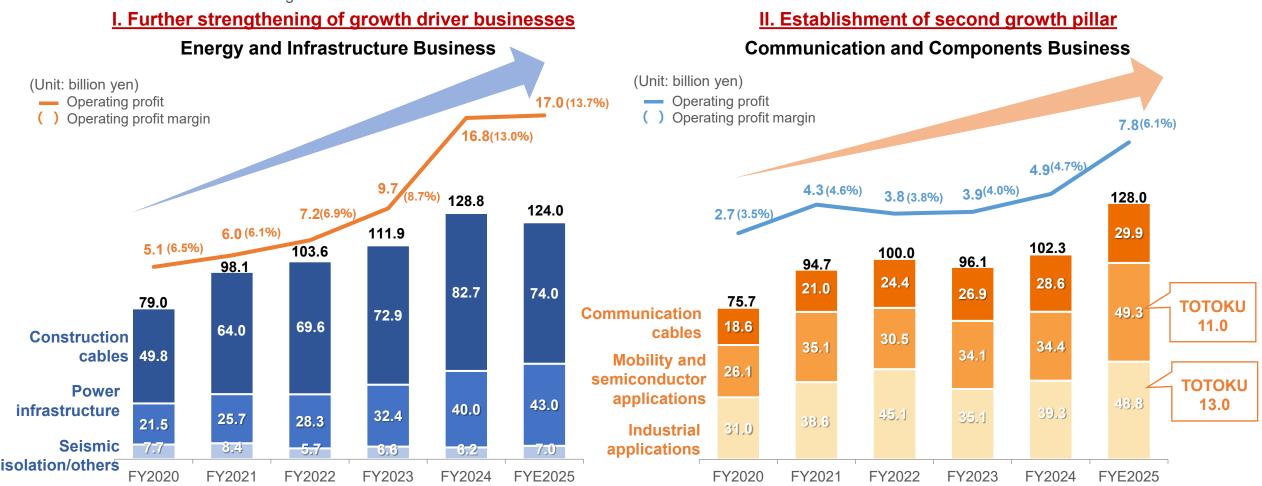
Rollout off SWCC Group IT Strategy

## Key Initiatives of 'Change & Growth' Under the New Management Structure



Establishment of Communication and Components Business as new segment alongside Energy and Infrastructure Business

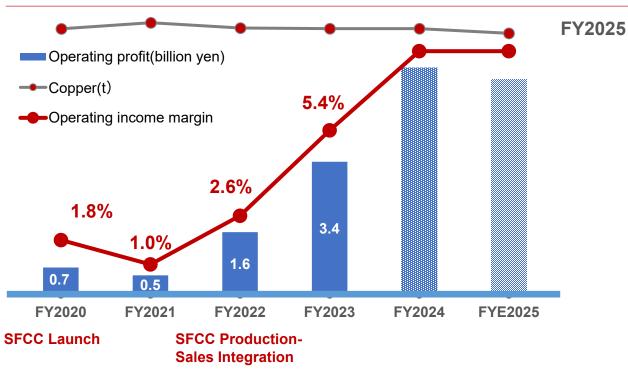
We are transitioning to a two-segment structure from FY2025. Figures from FY2020 to FY2024, when we operated under a three-segment structure, reclassified to reflect the two-segment structure are as follows.



### I. Further strengthening of growth driver businesses

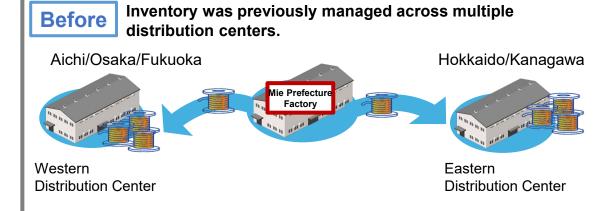


### Further Transformation of the Construction Cables Business into a Cash Cow



Profitability	FY2021	FY2022	FY2023	FY2024	FY2025	
Cash conversion cycle	<sup>1</sup> 103	82	72	73	70	
Inventory turnover days	45	42	42	45	40	
ROIC (%)	3.6	8.6	14.3	21.9	21.5	

### **Cash Flow Improvement through Logistics Reform**



After Inventory will now be centrally managed and reduced at the Mother Warehouse, improving turnover ratio.



- Cash Flow Improvement
- Working Capital Reduction
- Copper Price Volatility Risk Reduction

Copper Inventory Reduction of 14% per Year

### I. Further strengthening of growth driver businesses

### Second-Phase Capacity Expansion Investment for SICONEX®



Amid growing demand for aging equipment replacement and grid upgrades driven by the shift to a decarbonized society, we are making a new ¥2 billion investment (Phase 2). Sales are targeted to reach 220% of FY2023 levels by FY2026.

### **■** Background & Objective

With the progress toward a decarbonized society, demand for power grid upgrades and renewable energy is rising.

→ Strengthening efforts to expand substation market share.

### **■** Investment Details

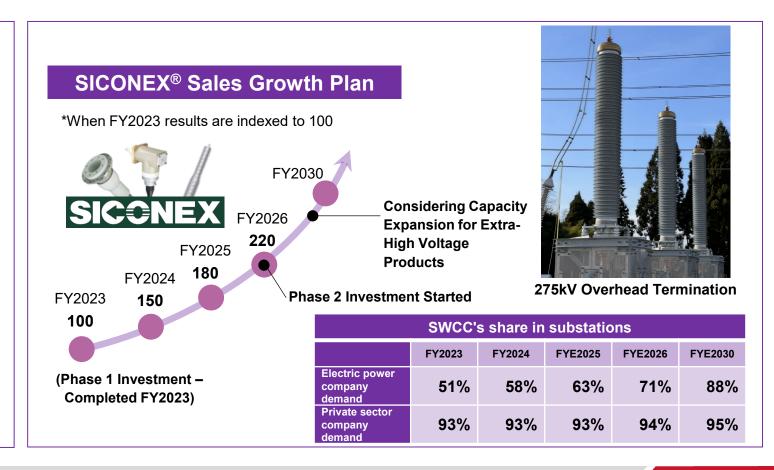
¥2B investment in expanding SICONEX® production at the Sagamihara site.

### **■** Impact

Sales target: 220% of FY2023 levels by FY2026.

### ■ Schedule

Factory upgrades and line expansion starting FY2025, with sales contribution from FY2026 (completion expected FY2026–2027).



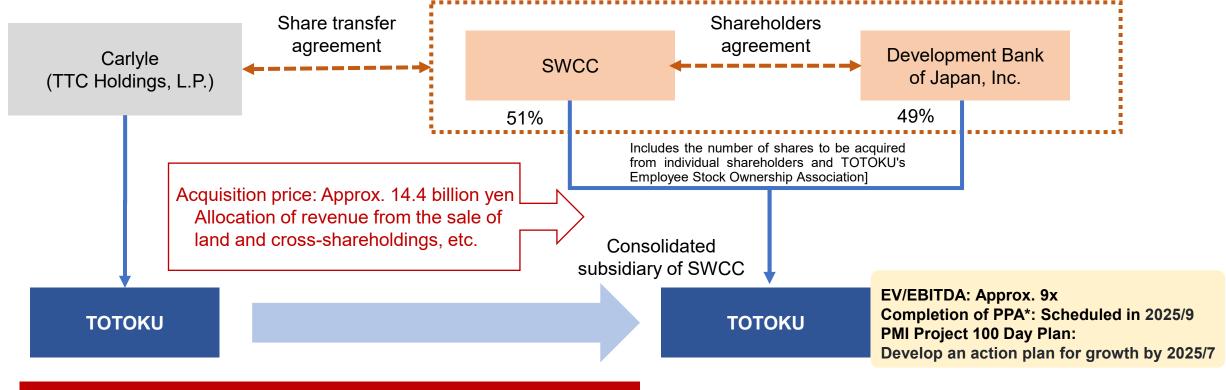
### **II.** Establishment of second growth pillar



# Overview of Acquisition of Shares of TOTOKU INC. Through Joint Investment

SWCC signed a share transfer agreement regarding the acquisition of shares of TOTOKU INC with TTC Holdings, L.P., which is wholly owned and managed by firm Carlyle.

The SWCC Group judged that joint investment with the DBJ was the best way to approach the Transaction in terms of achieving active growth investment while ensuring the stability of the financial base.



The performance targets for FY2026 of the SWCC Group, including TOTOKU, are scheduled to be announced in February 2026.

<sup>\*</sup> PPA (Purchase Price Allocation): Process of assigning the purchase price in an M&A transaction to the target company's assets and liabilities at their fair value and recording any remaining difference as goodwill. a

## II. Establishment of second growth pillar

# PMI 100 days plan



In the first 100 days, we will feeue an mutual understanding, early integration actions, and greating a growth action plan for both companies

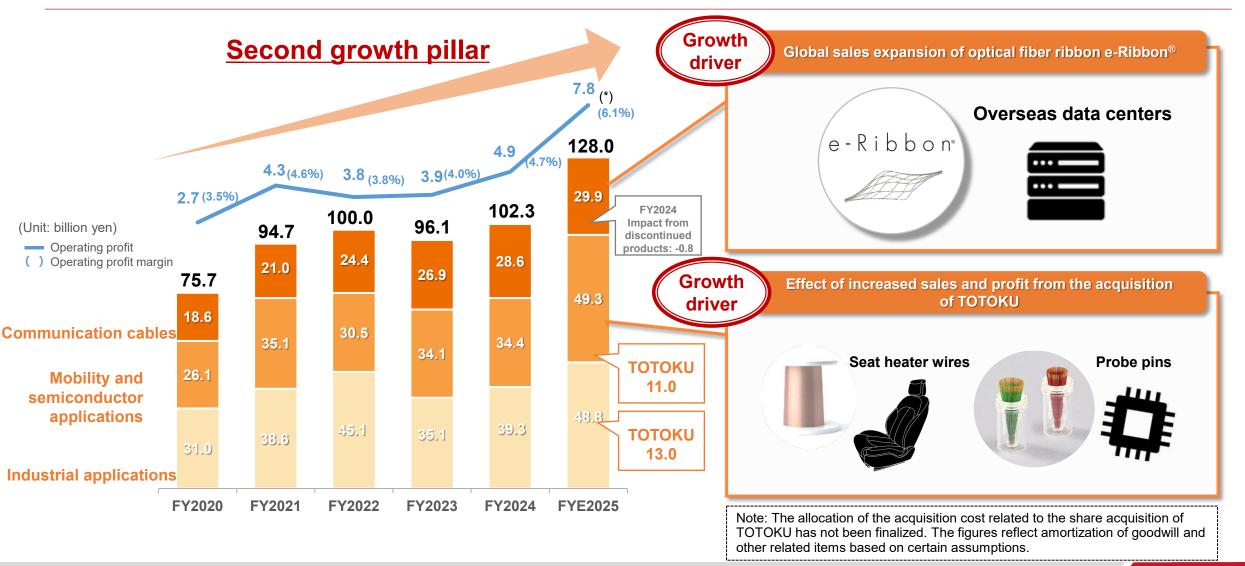
In the first	100 days, we will focus on mutual understanding, early	/ integration actions, and creati	ng a growth action plan f	or both companies.
	Day100 (Target: April to July 2025)	Output (Until July)		
Business	<ul> <li>Establishing Framework and Structure for Synergy Creation</li> <li>Initiating Initial Review of Growth Strategy for FY 2030</li> </ul>	Developing and Implementing     Synergy Plan		
Governance	<ul> <li>Agreement, Approval, and Implementation of Management Rules</li> <li>Consideration of the Integration/Coexistence of Purpose and Code of Conduct</li> </ul>	◆ Integrating and Strengthening Management Control of SWCC and TOTOKU	Implementation of Initiatives to Accelerate the Growth of SWCC and	FY 2026: Building up the medium-term plan FY 2030:
Accounting and Finance	<ul> <li>Organizing Items for Addition or Modification in Accounting Procedures</li> </ul>	◆ Completion of PPA* (Scheduled for September)	Achieving synergies	Achieving the desired future state
Human Resources	<ul> <li>Development of a Concrete Talent Exchange Plan to Maximize Synergies</li> <li>Development of an Implementation Plan to Foster Group Cohesion</li> </ul>	<ul> <li>◆ Consolidation of Functions         Focused on Synergies and         Efficiency</li> <li>◆ Implementation of Active Talent         Exchange</li> </ul>	between SWCC and TOTOKU executing a growth	
IT	■ Comparative Analysis of IT Environment (Network Configuration and Security Measures)"	<ul> <li>◆ IT Infrastructure Integration Policy</li> <li>◆ Business System Integration Policy</li> <li>◆ IT Management and Operations</li> </ul>	action plan.	
Sustaina bility	■ Comparative Analysis of Non-Financial Key Issues and Environmental Goals	Policy  ◆ Development of Environmental Voluntary Action Plan  ◆ Review and Integration of Materiality	* PPA (Purchase Price Allocation purchase price in an M&A tran assets and liabilities at their fa remaining difference as goods	nsaction to the target company's air value and recording any



# 3. Growth Strategy for the Communication and Components Business

# Growth Strategy for the Communication and Components Business





# Overseas Partnership Strategy for e-Ribbon®



Leveraging our top-class technology and productivity, we are building a business model that allows us to form partnerships worldwide. By fully utilizing our open-close strategy, we will implement a flexible investment approach with partners to accelerate profit growth.

### **Product strengths**



More than 10 years of technology accumulation One of only 5 companies worldwide with mass production technology.

Recognized by customers as a world-class offering



Proven track record and high evaluation in domestic and European markets

Domestic sales began in 2012

Contributes to high-density optical wiring within data centers

Capable of ribbon-processing optical fibers from Japan, the U.S., Europe, and South Korea; supports customized processing



Improvement of construction efficiency and realization of cost benefits

World's top-class technology, featuring small diameter, light weight, and high density

Advanced processing technologies enable the use of customerspecified optical fibers

### **Business model**

Material Product customization

Overseas partners

End user

General purpose fiber Small diameter fiber Partner fiber



**SWCC Corporation** 









Super multi-conductor cable Small-diameter pneumatic delivery cable

High-density cable

delivery cable
Cable with connector, etc.



Europe and the US Telecom market

### Open area

- ·Responding to diverse needs
- ·Customizable
- ·Technical support

### Closed area

- ·Intellectual property of ribbon technology
- Know-how in the mass production of ribbons



# Progress of Overseas Partnership Strategy for e-Ribbon®

With the evolution of generative Al driving stronger demand for data centers and the need for more robust communications infrastructure, expectations are rising for our world-leading e-Ribbon® technology.

Meeting the growing demand for optical communication infrastructure with our top-tier technology and productivity, in collaboration with overseas partners.

### **Market Change Drivers for Business Growth**

Surpassing 1,000 sites in early 2024 due to the growing demand for generative Al

Global expansion of the data center market

Rapidly increasing demand in the rollable ribbon fiber market

To combat with labor shortages and soaring labor costs Increase in demand for high-performance cable



**Data centers** 





# Strategic Significance and Synergistic Effects of TOTOKU Acquisition

The acquisition of TOTOKU will further accelerate expansion into growing business areas and overseas business expansion, and turn the Communication and Components Business into a core business alongside the Energy and Infrastructure Business.

# **Growth** domains

## **SWCC Corporation**

# **TOTOKU**

High voltage composite

Seat heater wires

### **Synergy**

### **Mobility**

xEV market Autonomous driving market

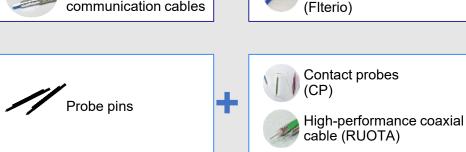


### **Semiconductors**

Semiconductor inspection equipment market







# es-selling and ah

# Cross-selling and ability to propose products

High growth markets: Mobility, Semiconductors

and Al servers

Excellent customer base

SWCC: Manufacturers of assembled

products

TOTOKU: Global niche market

Strengthen marketing

# Joint development and new product development

Technological strength & mass production framework SWCC: Allovs

TOTOKU: Fine wires and special processing

### Al servers

Al server market



Triple insulated wire (TIW=Triple Insulated Wire)

New gains through acquisition of TOTOKU





With customers that are leading global players, we expect to achieve further sales growth by cross-selling products including handle heaters.



	Primary customer	Customer's base(s)	Strengths	Global Share※
тотоки	Company A (Global top share)	North America, Europe, Asia	Quality (Durability)	26%
TOTORO	Company B	China	Quality (Durability)	20 /6
swcc	Company C	Japan	High-strength, high- conductivity materials	7%

\*According to our survey

Advantageous conditions

### **Increase in Global Automobile Sales:**

According to various reports, global automobile sales are expected to see a slight increase from 2024 to 2030.

### **Expansion of Demand for Heaters:**

Driven by growing consumer support in cold regions and increasing demand for improved livability, the adoption of seat heaters is on the rise.





## Synergistic Effects of TOTOKU Acquisition (Semiconductor Contact Probe Pins)

Given the nature of the end products i.e. test equipment for semiconductor inspection, this is a business with stringent customer quality requirements and high barriers to entry.

We expect to achieve further sales expansion in the future, by leveraging a product lineup with strengths in both the pre-process and post-process stages, with emphasis on substrate inspection applications.

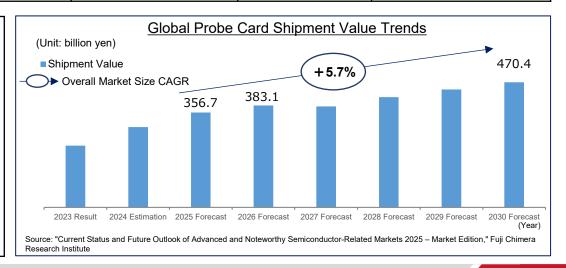
	1	HO HE	

	Main customers	Customer's base (s)	Measurement objects	Strengths	Share*
тотоки	Jig manufacturers	Japan	Downstream processes (IC package substrates, PCBs)	Fine wires, insulation, plating	<b>35%</b> (For board inspection)
swcc	Pin manufacturers	Taiwan	Upstream processes (logic, CCDs, memory)	High-strength, high-conductivity materials	Samples being provided for spec-in

# Advantageous conditions

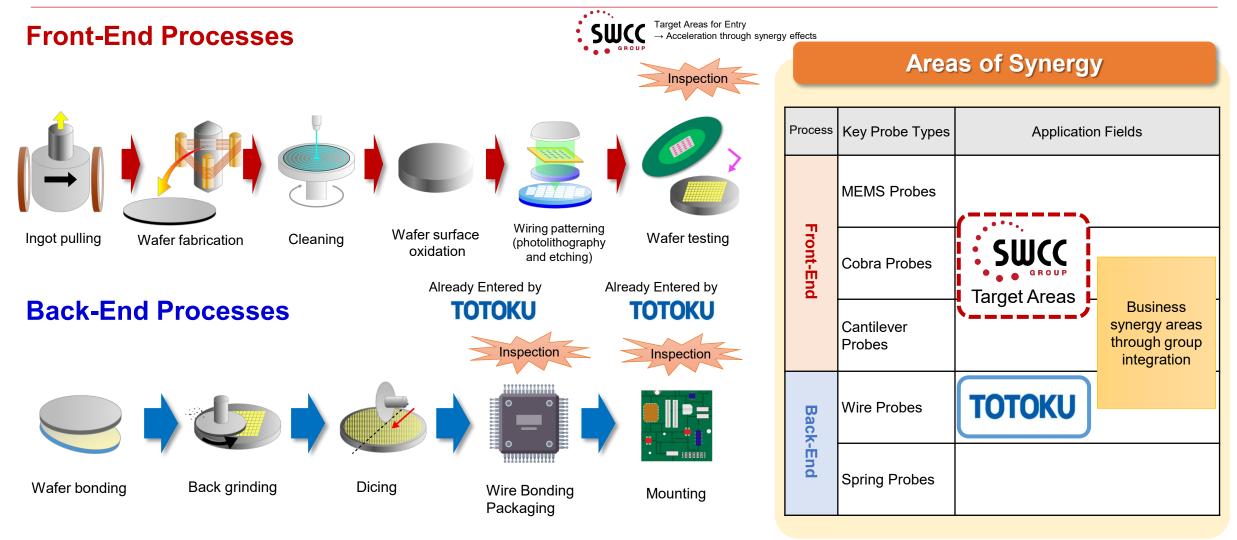
### **Advancement in Inspection Technology:**

With the miniaturization of semiconductors, the wiring to be inspected has become thinner and finer, leading to a shift from the traditional two-terminal method to the four-terminal method. As the adoption of the four-terminal method increases, the number of probes used is expected to rise as well.



# Semiconductor Manufacturing Processes and Our Target Entry Areas







# Synergistic Effects of TOTOKU Acquisition (Triple Insulated Wire)

Has a customer base that includes major switching power supply manufacturers with a global top market share.

For Al servers, which require higher performance and miniaturization, **products utilizing high heat resistance and fine-diameter technologies** are being introduced to capture the expanding market.



	Main customers	Customer's base(s)	Customer position	Strengths
тотоки	Switching power supply manufacturer	Taiwan, Japan	Global top Manufacturer etc.	High heat resistance, Slimming diameter

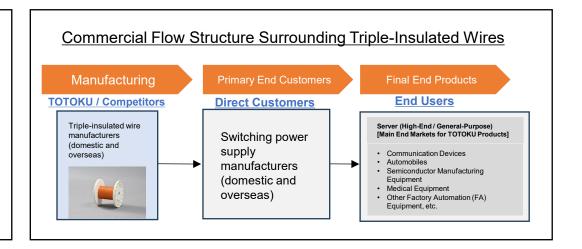
# Advantageous conditions

### **Steady Market with the Growth of the Sub-Industry:**

Triple-insulated wires have a broad end-market and enduse industry base, including servers, communication devices, and semiconductor equipment.

### **Rapid Growth of Al Servers:**

With the widespread adoption of new digital technologies, strong growth is expected. Recently, with a focus on investment in Al servers, the market is anticipated to accelerate, particularly in server applications. Expecting CAGR of 5.6% from FY2025 to FY2030.



# TOTOKU Receives ESQR's 2025 "Quality Choice Prize" for the First Time News Release dated June 6



TOTOKU INC., which joined SWCC group, has been awarded the prestigious "The Quality Choice Prize 2025" by the European Society for Quality Research (ESQR). The award ceremony took place in Stockholm, Sweden, on May 29, 2025. Its decades of commitment to quality management were highly evaluated.



Scene from the Award Ceremony in Sweden on May 29, 2025 (Mr. Maki, Chief Executive Officer CEO of TOTOKU INC. [Left])

# ◆ About the European Society for Quality Research (ESQR)



### **♦** About the Quality Choice Prize

The "Quality Choice Prize" awarded to TOTOKU recognizes companies that have implemented highly effective quality management systems characterized by strong ethics and steadfast innovation, achieving substantial results in their business activities.



The ESQR's Quality Choice Prize Award 2025



# 4. Appendix

## Overview of Financial Results for FY2024



<u>Sales and profits increased YoY</u>, driven by the strongly performing Energy and Infrastructure Business, despite the impact of external factors. <u>Plan to increase year-end dividends.</u>

**Energy and Infrastructure Business** 

**Electronic Equipment and Components Business** 

**Communication and Industrial Devices Business** 

In products for electric power infrastructure, we captured robust demand and orders received were strong. In construction-related products, our performance was generally solid. **Sales and profits increased** YoY.

High-performance products for xEV languished throughout the fiscal year. Although demand for heavy machinery was firm, demand for industrial machinery was sluggish.

Sales increased and profits decreased YoY.

In telecommunications products, construction-related products, including those for data centers, and products for automotive applications both performed solidly. Wire harnesses performed sluggishly due to the lackluster performance of Japanese household electrical appliance manufacturers.

Sales and profits increased YoY.

### **Progress Rate to the Plan**

### Both operating profit and net profit reached record highs



# FY2024 Consolidated Statements of profit



Sales and profits increased YoY due to a strong performance in the Energy and Infrastructure Business.

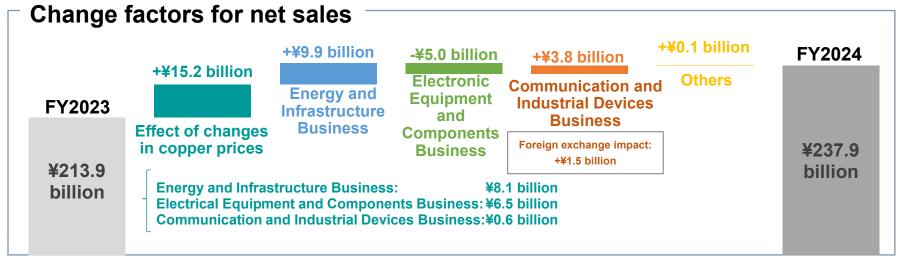
Both operating profit and profit reached record highs. Plan to increase year-end dividends.

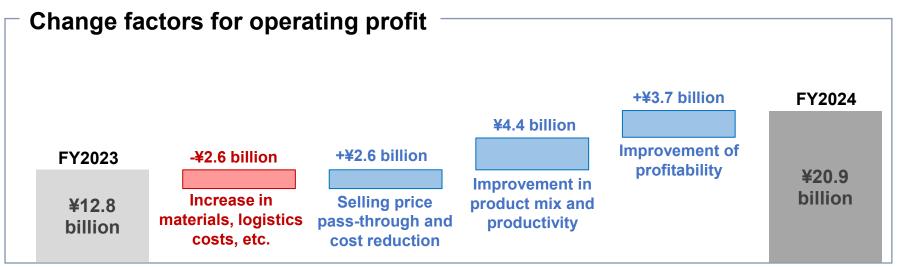
Both ROE and ROIC targets for the final year of the medium-term management plan have been achieved ahead of schedule.

(Unit:billion yen)	FY2023 Result	FY2024 Result	Change	YoY
Net sales	213.9	237.9	24.0	11.2%
Operating profit	12.8	Record high 20.9	8.1	63.2%
Operating profit margin	6.0%	8.8%	2.8pt	-
Ordinary profit	12.2	11.3	-0.9	-7.7%
Profit attributable to owners of parent	8.8	Record high 11.4	2.6	29.0%
Dividends per share (yen)	¥90	¥16 increase from 2Q results announcement ¥136	¥46	51.1%
ROE	12.3%	14.3%	2.0pt	-
ROIC	8.3%	Includes asset impact of TOTOKU 11.9%	3.6pt	-

# FY2024 Change Factors (YoY)







### [Change factors]

- 1. Net sales
  In products for electric power
  infrastructure, increased
  production of SICONEX®
  captured robust demand and
  orders received expanded.
  Contrary to initial expectations,
  domestic demand for
  construction-related applications
  did not weaken, and a strong
  performance in the Energy and
  Infrastructure Business
  resulted in a YoY increase in
  sales.
- 2. Operating profit
  Rising raw material and logistics
  costs were offset by selling price
  pass-through and cost
  reductions. Profit increased
  significantly YoY due to the
  implementation of various
  profit improvement measures
  and improvement of the
  profitability in the strongly
  performing Energy and
  Infrastructure Business.

# FY2024 Results by Segment



# Company-wide profits reached record highs, driven by the strongly performing Energy and Infrastructure Business.

	(Unit: billion yen)	FY2023 Results	FY2024 Results	Change	YoY	FY2024 ROIC
Energy and Infrastructure Business	Net sales Operating profit Operating profit margin (%)	123.2 10.7 8.7%	141.2 18.1 12.8%	18.0 7.4 4.1pt	14.6% 68.8% -	19.5%
Electronic Equipment and Components Business	Net sales Operating profit Operating profit margin (%)	55.3 1.6 2.9%	56.8 1.4 2.5%	1.5 -0.2 -0.5pt	2.7% -14.1% -	5.5%
Communication and Industrial Devices Business	Net sales Operating profit Operating profit margin (%)	30.7 1.4 4.5%	35.1 2.8 7.9%	4.4 1.4 3.4pt	14.3% 101.4% -	8.7%

# FY2024 Results by Segment



FY2024 Result

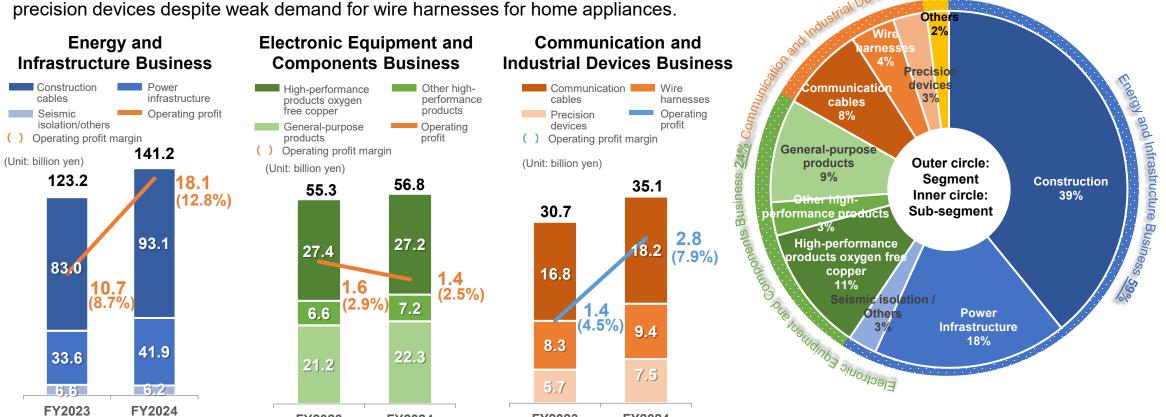
In the Energy and Infrastructure Business, operating profit hit a record high due to an abundance of construction projects in the electric power infrastructure, increased demand for electric power equipment, and firm demand in construction applications. In the

precision devices despite weak demand for wire harnesses for home appliances.

FY2023

FY2024

### Segment sales ratio Communication and Industrial Devices Business, the profit margin rose significantly YoY, bolstered by firm demand for communication cables and the effect of higher profit on



FY2023

FY2024

# FY2024 Results by Segment / Energy and Infrastructure Business



In products for electric power infrastructure, investment to increase production of strategic product SICONEX® captured robust demand and orders received were strong.

Contrary to initial expectations, demand for construction-related applications remained generally strong, showing no sign of weakening following the tight supply and demand balance for electric wire seen the previous fiscal year. **Sales and profits increased YoY.** 



# FY2024 Results by Segment / Electronic Equipment and Components Business

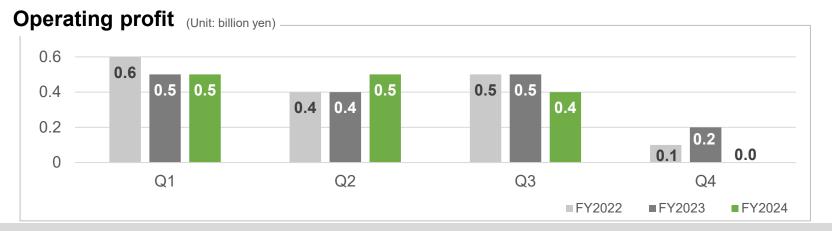


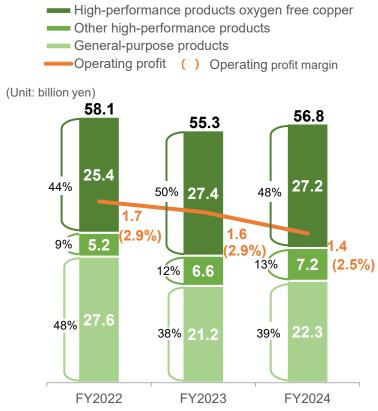
High performance products for xEVs languished throughout the fiscal year, reflecting an ongoing adjustment phase due to the suspension of production and shipping by some domestic automakers.

General-purpose magnet wires for heavy electrical appliances performed solidly but demand for industrial machinery applications was

lackluster. Sales increased and profits decreased YoY.







# FY2024 Results by Segment / Communication and Industrial Devices Business

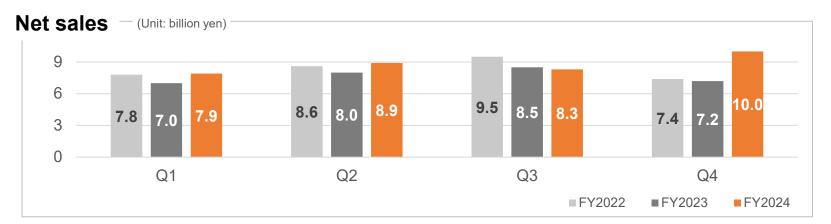


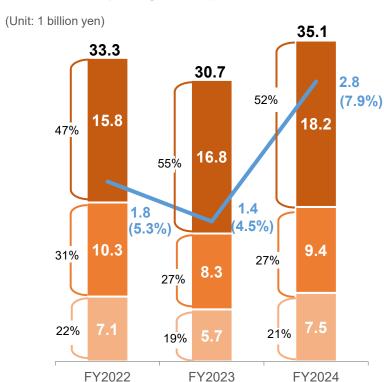
Operating profit

In telecommunications products, construction-related products, including those for data centers, and products for automotive applications both performed solidly. Precision devices also turned in a solid performance due to profit improvement measures and recovery of demand.

Wire harnesses performed sluggishly due to the lackluster sales of Japanese household electrical appliance manufacturers. Sales and profits Communication cables Wire harnesses

increased YoY.





Precision devices

( ) Operating profit margin





# FY2024 Balance Sheet (YoY)



(Unit: billion yen)	End-FY2023	End-FY2024	Change
Total assets	161.6	197.7	36.1
Cash and deposits	7.3	19.4	12.1
Trade receivables	51.5	54.2	2.7
Inventories	29.0	33.0	4.0
Non-current assets	67.2	87.2	20.0
Total liabilities	84.5	112.1	27.6
Trade payables	26.0	28.1	2.1
Interest-bearing debt	30.3	54.7	24.4
Total net assets	77.1	85.6	8.5
Equity	75.9	83.7	7.8
Equity ratio (%)	47.0	42.3	-4.7pt
D/E ratio (%)	39.9	65.4	25.5pt

### [Cash and deposits]

Increased due to the consolidation of TOTOKU's balance sheets and other related factors.

### [Non-current assets]

Despite decreases from asset sales and equity-method losses, assets increased due to capacity investments and TOTOKU consolidation.

Goodwill from M&A is provisionally recorded before PPA.

### [Interest-bearing debt]

Increased due to the consolidation of TOTOKU's balance sheet and related factors.

### [Equity ratio]

Equity ratio decreased by 4.7pt. from the end of the previous fiscal year due to an increase in interest-bearing debt.

### [DE ratio]

DE ratio increase by 25.5pt. from the end of the previous fiscal year due to an increase in interest-bearing debt, despite an increase in shareholders' equity. However, the net D/E ratio excluding cash and deposits is 42.2%.

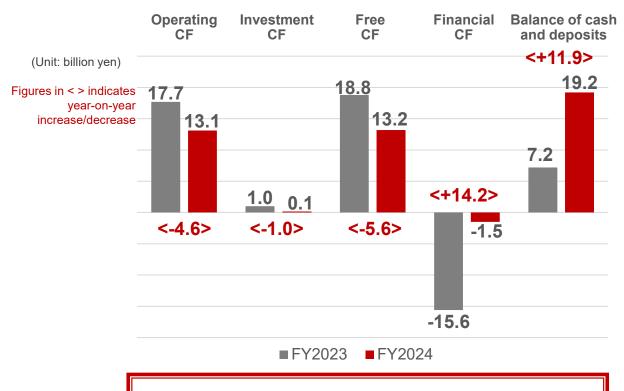
# <Recognition of current issues and future measures>

Various measures have led to an improvement in the cash conversion cycle. We will continue working to maintain and improve our financial position. In addition, despite assets increased in the acquisition of TOTOKU, we will endeavor to increase the efficiency of invested capital.

# FY2024 Cash Flows and Capital Expenditures



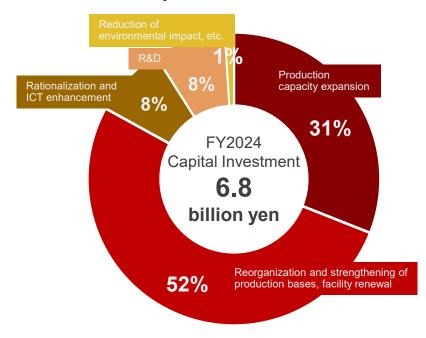
### <Consolidated Cash Flow>



Net cash provided by operating activities will decrease in FY2024 due to income taxes paid.

Investment CF was covered by the sale of investment securities, land, and other assets to support growth-oriented investments..

### <Capital Investment>



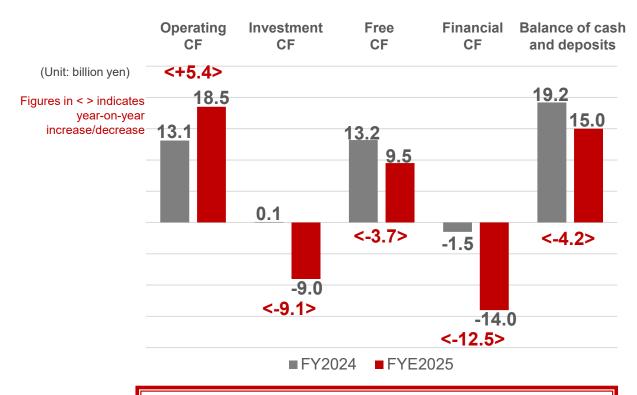
### **Breakdown by Segment**

Energy and Infrastructure Business 2.6 billion yen
Electrical Equipment and Components Business 1.9 billion yen
Communication and Industrial Devices Business 1.1 billion yen
Others 1.3 billion yen

# FY2025 Forecast for Cash Flows and Capital Expenditure Plan



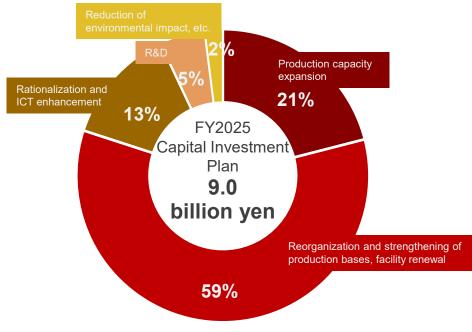
### <Consolidated Cash Flow>



Operating CF in FY2025 to increase due to an increase in operating profit and improvement in CCC.

Investment CF to increase due planned capital expenditures for growth. Financing CF decreased due to the reduction of interest-bearing debt through improved group capital efficiency.

### < Capital Expenditure Plan>



### **Breakdown by Segment**

Energy and Infrastructure Business 2.5billion yen Communication and Components Business 2.5billion yen Others\* 4.1billion yen

\*The 4.1 billion yen also covers the renewal of welfare buildings at each site.



# **SWCC Corporation**

https://www.swcc.co.jp

Forward-looking statements in this document are based on information available at the time of publication and contain potential risks and uncertainties.

Therefore, actual results may differ materially from those projected in the forward-looking statements as a result of various factors. Factors that could influence actual results include economic conditions, demand trends, raw material prices, and exchange rate fluctuations, as well as other items not limited to the above.